



# Tokio Marine *Insights:*

## Overview of Economic Value-Based Solvency Regulation and Internal ESR

October 29, 2026

## Internal ESR and Regulatory ESR

- At March 31, 2026, internal ESR was 268% and regulatory ESR\* was 208%.
- Internal ESR appropriately reflects each insurer's economic reality using methods suited to its risk profile. Regulatory ESR is a supervisory metric using standardized, uniform assumptions and methods common to all insurers.
- Economic value-based solvency regulation emphasizes internal management (Pillar 2) using metrics reflecting each insurer's specific risk profile (internal ESR), alongside supervisory intervention (Pillar 1) under common standards (regulatory ESR).
- Our internal ESR is consistent and comparable with that of peers using internal models under European Solvency II.

\*: Economic value-based solvency ratio (group consolidated)

## Capital Policy Unchanged

- Capital policy decisions, including growth investment and shareholder returns, will continue to use internal ESR, which appropriately reflects our economic risk profile.

## Maintaining Regulatory ESR

- Maintain regulatory ESR well above 100%.

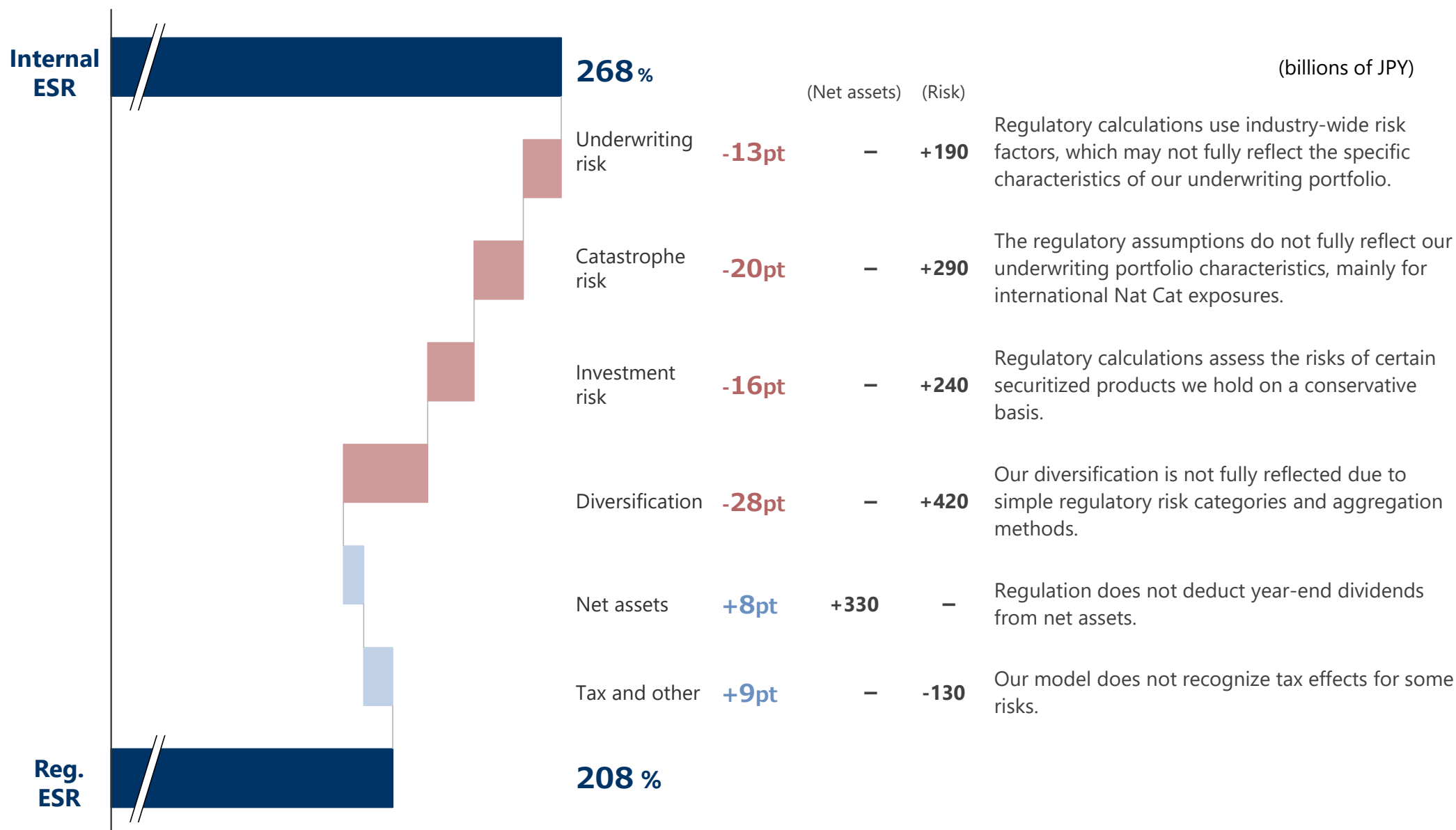
- At March 31, 2026, regulatory ESR (group consolidated) was 208% (internal ESR: 268%).
- Both regulatory and internal ESR are economic value-based and measure risk using 99.5% VaR.
- Internal ESR appropriately reflects each insurer's economic reality using methods suited to its risk profile. Regulatory ESR is a supervisory metric using standardized, uniform assumptions and methods common to all insurers.
- Economic value-based solvency regulation stresses internal management (Pillar 2) using insurer-specific risk metrics (internal ESR), alongside supervisory intervention (Pillar 1) under common standards (regulatory ESR)\*.

|                       | Level March 31, 2026                                                                       | Role                                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------|--------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Regulatory ESR</b> | <p><b>208 %</b></p> <p>Capital (numerator) JPY8.3tn<br/>Risk (denominator) JPY4.0tn</p>    | <ul style="list-style-type: none"> <li>● ESR for insurance supervision in Japan.</li> <li>● Aims to assess capital adequacy on an economic value basis.</li> <li>● Uses standardized, uniform methods for all insurers in Japan. Unlike European Solvency II, Japan's regulatory ESR allows limited use of internal models.</li> </ul>                                    |
| <b>Internal ESR</b>   | <p><b>268 %</b></p> <p>Net Assets (numerator) JPY7.9tn<br/>Risk (denominator) JPY3.0tn</p> | <ul style="list-style-type: none"> <li>● ESR underlying our capital policy decisions.</li> <li>● Aims to assess capital adequacy on an economic value basis.</li> <li>● Uses risk measurement methods that appropriately reflect our risk portfolio and diversification benefits.</li> <li>● Consistent with European Solvency II peers using internal models.</li> </ul> |

\*: (Source) Financial Services Agency, July 2026, "Overview of Economic Value-Based Solvency Regulation"

# Regulatory vs. Internal ESR

- The 60pt ESR gap mainly reflects differences in risk measurement methods.
- For our Group, risk amounts generally tend to be higher under the regulatory ESR framework.



# Regulatory vs. Internal ESR: Details (1)

- For underwriting risk, the regulatory calculations use industry-wide risk factors, which may not fully reflect the specific characteristics of our underwriting portfolio.
- For catastrophe risk, the regulatory assumptions based on industry averages do not fully reflect the characteristics of our underwriting portfolio, mainly for international Nat Cat exposures.

## Underwriting Risk

Regulatory Impact:  
(vs. internal)

**Risk +JPY190bn**

### Regulatory

- To calculate non-life risk, applicable **Industry-wide risk factors** are multiplied by exposures (earned premiums and claims reserves).
- Our specific risk profile, historical loss ratios and underwriting practices are not reflected.

### Internal

- Risk uses a loss probability distribution based on our portfolio mix, historical loss ratios, reserve experience, etc.
- Risk assessment reflects our specific risk profile, historical loss ratios and underwriting practices.
  - European Solvency II internal models also commonly calculate risk using probability distributions based on insurers' own loss experience, etc.\*.

## Catastrophe Risk

Regulatory impact:  
(vs. internal)

**Risk +JPY290bn**

### Regulatory

- International Nat Cat risk uses a simple method:  
**all-line premiums (including casualty) × risk factors.**
- Our specific mix and risk controls are not fully reflected.

#### International Nat Cat Risk (Reg.)

$$= \text{All-line earned premiums by region} \times \text{Risk factor: 50\% (N. America)} \\ \text{(Europe: 40\%, others: 30\%)}$$

### Internal

- Peril simulations reflect insured locations, attributes, etc., via vendor engineering models common to US/European peers.
  - Portfolio-based engineering model/stochastic simulations are common in European Solvency II internal models too\*.
  - International Nat Cat risk: our model, 12% of all-region premiums. Regulatory model: 35% (reflecting regional mix and diversification)

\*: See Allianz, AXA, Generali and Munich Re examples (also below).

# Regulatory vs. Internal ESR: Details (2)

- For investment risk, the regulatory calculations assess the risks of certain securitized products we hold on a conservative basis.
- Our specific risk profile is not fully reflected in diversification benefits due to simple regulatory risk categories and aggregation.

## Investment Risk

Regulatory impact: **Risk +JPY240bn**  
(vs. internal)

### Regulatory

- Securitized products without ratings from eligible rating agencies (ERA) are treated as unrated, with a 100% risk factor.
- Individual risk characteristics are not reflected, as the assessment is based solely on eligible ratings.

### Internal

- Risk is assessed using economic scenarios generated stochastically by vendor models widely adopted by US/European peers, reflecting the risk characteristics of each asset.
- For securitized products without external ratings, credit risk is internally assessed and quantified based on their risk characteristics.
  - European Solvency II internal models also commonly use stochastic economic-scenario risk assessment with external ratings or internal credit assessments.

### Securitized products without external ratings(balance: JPY340bn\*1)

|            | Category          | Risk factor*2 | Risk Amount |
|------------|-------------------|---------------|-------------|
| Internal   | IG (BBB or above) | 3~8%*3        | JPY18bn     |
| Regulatory | Unrated           | 100%          | JPY340bn    |

## Diversification

Regulatory impact: **Risk +JPY420bn**  
(vs. internal)

### Regulatory

- Broad risk categories use simple variance-covariance aggregation with inter-group correlations.
- Variance-covariance ignores risk distribution shapes. Diversification tends to be understated (risk overstated).

### Internal

- Risk categories reflect risk characteristics, with assumed correlations and dependencies between them.
- Risks are aggregated using Monte Carlo simulation with 100,000 scenarios. Diversification benefits also reflect risk distribution shapes.
  - European Solvency II internal models also commonly reflect insurer-specific diversification via stochastic simulations, etc., considering individual loss distributions and risk dependencies.

\*1: Balance of securitized products internally assessed as investment grade (BBB or above).

\*2: Represents credit risk other than spread risk.

\*3: Internal model risk divided by the asset balance for comparison with regulatory risk factors.

- Capital policy decisions, including growth investment and shareholder returns, will continue to use internal ESR, which appropriately reflects our economic risk profile.
- Maintain regulatory ESR well above 100%.

## Internal ESR

### Basis for Capital Policy Decisions



#### Growth Investment



#### Shareholder Returns

- Capital policy decisions use internal ESR, which appropriately reflects our risk portfolio and diversification. Our internal ESR is comparable with European peers.
- Capital remains strong. Our policy on deploying capital for growth investment, shareholder returns, etc., remains unchanged.

268%

>

Target  
190% or above

- ✓ If ESR is 190% or above, deploy capital for business investment, increased risk-taking and enhanced shareholder returns to further grow profit and raise ROE.
- ✓ If ESR falls below 190%, seek to raise ESR through retained earnings and risk-conscious business operations.

## Regulatory ESR

### Maintain ESR well above 100%

- Manage appropriately for supervisory solvency, keeping ESR well above the requirement (>100%).

208%



#### Regulatory Compliance

Maintain ample headroom above the required level.  
Not a rigid constraint.

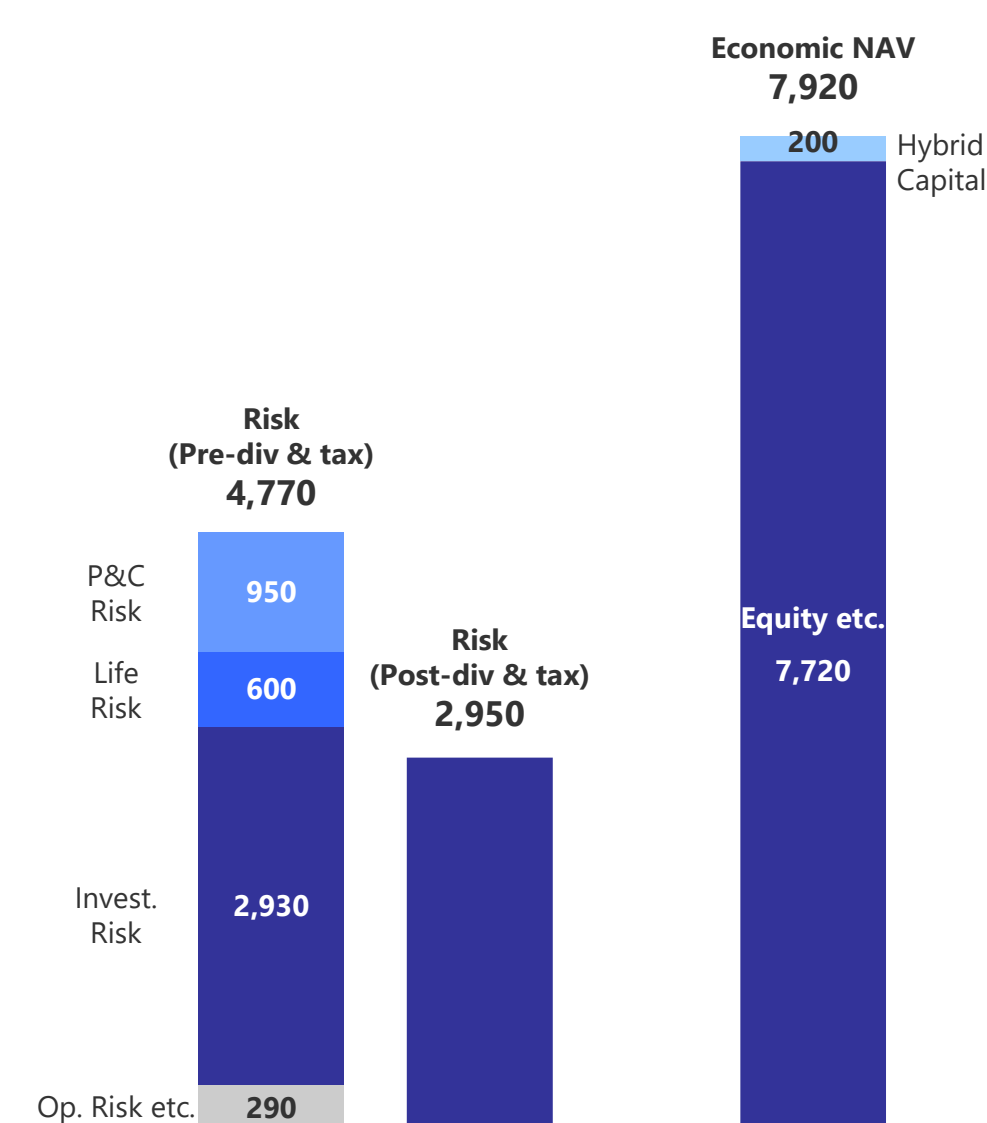
# Appendix

|                |          | Internal ESR        | Regulatory ESR     | Drivers of Differences                                                                                         |
|----------------|----------|---------------------|--------------------|----------------------------------------------------------------------------------------------------------------|
| Mar. 31, 2026  |          | 268 %               | 208 %              |                                                                                                                |
| Equity Prices  | +30%     | 267 % <b>-1 pt</b>  | 211 % <b>+3 pt</b> | Limited ESR impact under both measures, as net assets and risk move together.                                  |
|                | -30%     | 270 % <b>+2 pt</b>  | 204 % <b>-4 pt</b> |                                                                                                                |
| FX             | Yen +10% | 270 % <b>+2 pt</b>  | 210 % <b>+2 pt</b> | Limited ESR impact under both measures, as net assets and risk move together.                                  |
|                | Yen -10% | 267 % <b>-1 pt</b>  | 206 % <b>-2 pt</b> |                                                                                                                |
| Interest Rates | +50bp    | 266 % <b>-2 pt</b>  | 205 % <b>-3 pt</b> | Low sensitivity under both measures, as ALM controls interest rate risk.                                       |
|                | -50bp    | 269 % <b>+1 pt</b>  | 211 % <b>+3 pt</b> |                                                                                                                |
| Credit Spreads | +50bp    | 253 % <b>-15 pt</b> | 203 % <b>-5 pt</b> | High internal sensitivity, as limited use of spreads in liability valuation leads to larger net asset changes. |
|                | -50bp    | 284 % <b>+16 pt</b> | 213 % <b>+5 pt</b> |                                                                                                                |

# Comparison of Risk and Capital Composition

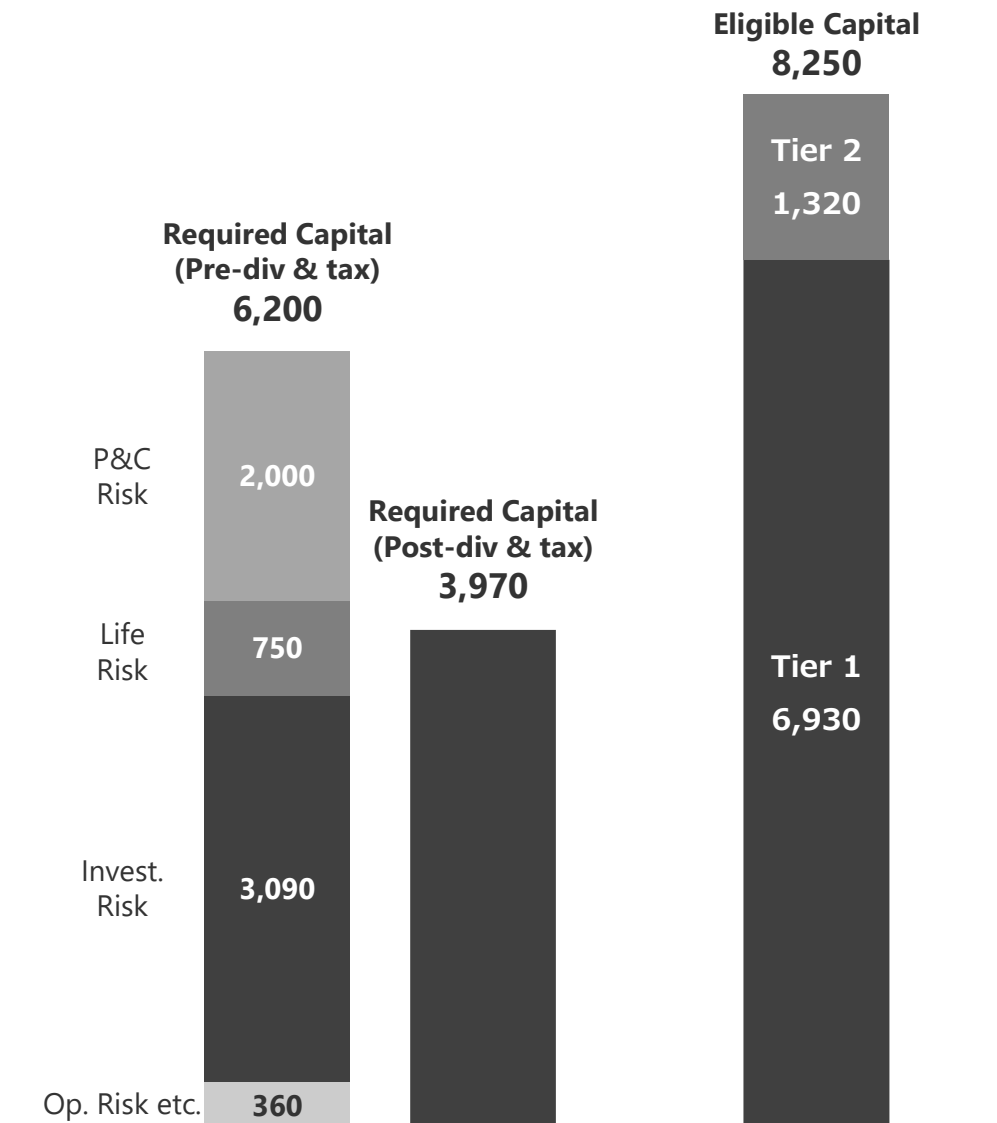
## Internal ESR

(billions of JPY)



## Regulatory ESR

(billions of JPY)



- For each risk category, P4 calculates differences after diversification, while the above amounts are before diversification. Thus, internal and regulatory differences do not match P4.
- P4 also isolates diversification benefits after adjusting risk-category differences. These effects therefore differ from the pre-/post-diversification gaps above.

# Standalone Regulatory ESR of Domestic Subsidiaries

| (billions of JPY)                                             | Eligible Cap. | Req. Cap. | Reg. ESR     | Notes                                                                                                                                                                                                                                                         |
|---------------------------------------------------------------|---------------|-----------|--------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Tokio Marine &amp; Nichido Fire Insurance (standalone)</b> | 5,875.7       | 3,251.5   | <b>181 %</b> | Conservative TMNF valuation: international units count as equities, limiting recognition of cross-business diversification.<br>DFG-managed investment trusts also count as subsidiary equities, a conservative valuation that does not reflect actual assets. |
| <b>Nisshin Fire</b>                                           | 127.2         | 49.3      | <b>258 %</b> | —                                                                                                                                                                                                                                                             |
| <b>Tokio Marine Direct</b>                                    | 14.8          | 7.3       | <b>202 %</b> | —                                                                                                                                                                                                                                                             |
| <b>Tokio Marine &amp; Nichido Anshin Life</b>                 | 1,355.1       | 576.3     | <b>235 %</b> | —                                                                                                                                                                                                                                                             |

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