

## Supplemental Material for FY2021

May 20, 2022  
Tokio Marine Holdings, Inc.  
(unit: billions of JPY, except for %)

Premiums	FY2020 Results	FY2021 Results	YoY		FY2022 Projections	YoY	
			Change	%		Change	%
<b>Total premiums (TMHD Consolidated)</b>	<b>4,561.5</b>	<b>4,884.1</b>	+ 322.6	+ 7.1%	<b>5,180.0</b>	+ 295.8	+ 6.1%
<b>Net premiums written (TMHD Consolidated)</b>	<b>3,606.5</b>	<b>3,887.8</b>	+ 281.2	+ 7.8%	<b>4,150.0</b>	+ 262.1	+ 6.7%
Tokio Marine & Nichido	2,261.3	2,288.1	+ 26.8	+ 1.2%	2,361.0	+ 72.8	+ 3.2%
Overseas subsidiaries	1,166.7	1,420.6	+ 253.9	+ 21.8%	1,612.0	+ 191.3	+ 13.5%
<b>Life insurance premiums<sup>*1</sup> (TMHD Consolidated)</b>	<b>954.9</b>	<b>996.2</b>	+ 41.3	+ 4.3%	<b>1,030.0</b>	+ 33.7	+ 3.4%
Tokio Marine & Nichido Life	598.8	567.5	- 31.2	- 5.2%	549.0	- 18.5	- 3.3%
Overseas subsidiaries	356.4	429.2	+ 72.7	+ 20.4%	482.0	+ 52.7	+ 12.3%

  

Ordinary Profit	FY2020 Results	FY2021 Results	YoY		FY2022 Projections	YoY	
			Change	%		Change	%
<b>Ordinary profit (TMHD Consolidated)</b>	<b>266.7</b>	<b>567.4</b>	+ 300.6	+ 112.7%	<b>600.0</b>	+ 32.5	+ 5.7%
Tokio Marine & Nichido	157.2	319.2	+ 161.9	+ 103.0%	370.0	+ 50.7	+ 15.9%
Tokio Marine & Nichido Life	67.5	67.9	+ 0.4	+ 0.6%	57.0	- 10.9	- 16.2%
Overseas subsidiaries	163.4	297.8	+ 134.4	+ 82.3%	351.0	+ 53.1	+ 17.8%
Financial and other	10.3	9.6	- 0.6	- 6.2%	7.5	- 2.1	- 22.5%
Elimination of dividends received by TMNF from subsidiaries etc.	- 47.4	- 51.7	- 4.3		- 85.6	- 33.8	
Purchase method adjustments (incl. amortization of other intangible fixed assets)	- 46.3	- 38.5	+ 7.8		- 40.3	- 1.7	
Amortization of goodwill/negative goodwill	- 56.5	- 66.6	- 10.1		- 79.1	- 12.5	
Others (Elimination, etc.) <sup>*2</sup>	18.5	29.6	+ 11.1		19.6	- 9.9	

  

Net Income	FY2020 Results	FY2021 Results	YoY		FY2022 Projections	YoY	
			Change	%		Change	%
<b>Net income attributable to owners of the parent (TMHD Consolidated)</b>	<b>161.8</b>	<b>420.4</b>	+ 258.6	+ 159.9%	<b>430.0</b>	+ 9.5	+ 2.3%
Tokio Marine & Nichido	109.3	235.4	+ 126.0	+ 115.3%	286.0	+ 50.5	+ 21.5%
Tokio Marine & Nichido Life	46.4	48.3	+ 1.9	+ 4.1%	41.0	- 7.3	- 15.3%
Overseas subsidiaries	130.7	255.5	+ 124.7	+ 95.5%	279.0	+ 23.4	+ 9.2%
Financial and other	6.9	6.6	- 0.3	- 5.0%	5.2	- 1.4	- 21.7%
Elimination of dividends received by TMNF from subsidiaries etc.	- 47.4	- 51.7	- 4.3		- 85.6	- 33.8	
Purchase method adjustments (incl. amortization of other intangible fixed assets)	- 35.1	- 23.9	+ 11.1		- 31.0	- 7.0	
Amortization of goodwill/negative goodwill	- 55.6	- 64.7	- 9.1		- 77.0	- 12.2	
Others (Elimination, etc.) <sup>*2</sup>	6.5	15.0	+ 8.4		12.4	- 2.5	
<b>Adjusted Net Income</b>	<b>399.6</b>	<b>578.3</b>	+ 178.6	+ 44.7%	<b>550.0</b>	- 28.3	- 4.9%
<b>Business Unit Profits</b>							
Domestic Non-life (Tokio Marine & Nichido)	175.3	203.8	+ 28.4	+ 16.2%	173.0	- 30.8	- 15.1%
Domestic Life (Tokio Marine & Nichido Life)	52.7	51.1	- 1.6	- 3.0%	42.0	- 9.1	- 17.9%
International Insurance	91.6	252.3	+ 160.7	+ 175.3%	263.0	+ 10.6	+ 4.2%

\*1 "Life insurance premiums" are reconciled from accounting format of each company to that of non-life operations (after excluding surrender benefits, etc. basis)

\*2 "Others" include figures of other group companies and consolidation adjustments.