

Summary of Consolidated Business Results of Tokio Marine Holdings, Inc. under Japanese GAAP for the fiscal year ended March 31, 2022



MEMBERSHIP
May 20, 2022

Company Name: Tokio Marine Holdings, Inc. (the "Company")
Securities Code Number: 8766
(URL: <https://www.tokiomarinehd.com/en/>)
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Scheduled date of Ordinary General Meeting of Shareholders: June 27, 2022
Scheduled date to commence dividend payments: June 28, 2022
Scheduled date to file Securities Report: June 24, 2022
Supplementary information for financial statements: Available
IR Conference Call: To be held for analysts

Stock Exchange Listing: Tokyo

(Note) All amounts are rounded down and all percentages are rounded.

1. Consolidated Business Results for the fiscal year 2021 (April 1, 2021 to March 31, 2022)

(1) Consolidated Results of Operations

(Note) Percentages represent changes from the previous fiscal year.

	Ordinary income		Ordinary profit		Net income attributable to owners of the parent	
	million yen	%	million yen	%	million yen	%
Fiscal year 2021	5,863,770	7.4	567,413	112.7	420,484	159.9
Fiscal year 2020	5,461,195	(0.1)	266,735	(26.7)	161,801	(37.7)

(Note) Comprehensive income:

Fiscal year 2021	590,780 million yen	27.0 %
Fiscal year 2020	465,071 million yen	16,891.2 %

	Net income per share - Basic	Net income per share - Diluted	Ratio of net income to equity capital	Ratio of ordinary profit to total assets	Ratio of ordinary profit to ordinary income
	yen	yen	%	%	%
Fiscal year 2021	613.46	613.28	10.9	2.1	9.7
Fiscal year 2020	232.13	231.97	4.6	1.0	4.9

(Reference) Equity in earnings (losses) of affiliates:

Fiscal year 2021	(3,034) million yen
Fiscal year 2020	(10,074) million yen

(2) Consolidated Financial Conditions

	Total assets	Net assets	Ratio of equity capital to total assets	Net assets per share
	million yen	million yen	%	yen
As of March 31, 2022	27,245,852	4,072,625	14.8	5,932.05
As of March 31, 2021	25,765,368	3,722,780	14.2	5,285.10

(Reference) Equity capital:

As of March 31, 2022	4,020,641 million yen
As of March 31, 2021	3,664,020 million yen

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of year
	million yen	million yen	million yen	million yen
Fiscal year 2021	1,102,240	(665,444)	(504,629)	912,216
Fiscal year 2020	1,177,873	(731,010)	(512,967)	924,687

2. Dividends

	Cash dividends per share					Total amount of annual dividends	Ratio of cash dividends to consolidated net income	Ratio of cash dividends to consolidated net assets
	First quarter	Second quarter	Third quarter	Year-end	Annual total			
	yen	yen	yen	yen	yen	million yen	%	%
Fiscal year 2020	-	135.00	-	100.00	235.00	163,565	101.2	4.6
Fiscal year 2021	-	120.00	-	135.00	255.00	173,945	41.6	4.5
Fiscal year 2022 (Forecast)	-	150.00	-	150.00	300.00		47.3	

(Note) 1. Fiscal year 2020 Breakdown for Annual total Ordinary dividend 200 yen One-time dividend for the capital level adjustment(*) 35 yen

2. Fiscal year 2021 Breakdown for Annual total Ordinary dividend 255 yen

(*) The Company resolved the one-time dividend aiming to implement flexible financial policies.

3. Consolidated Business Forecasts for the fiscal year 2022 (April 1, 2022 to March 31, 2023)

(Note) Percentages represent changes from the previous fiscal year.

	Ordinary profit		Net income attributable to owners of the parent		Net income per share - Basic
	million yen	%	million yen	%	yen
Fiscal year 2022	600,000	5.7	430,000	2.3	634.42

*** Notes**

(1) Changes in significant subsidiaries during the fiscal year 2021

(Changes in specified subsidiaries that resulted in a change in the scope of consolidation): None

(2) Changes in accounting policies, changes in accounting estimates, and retrospective restatements

(a) Changes in accounting policies to reflect amendments of accounting standards: Yes

(b) Changes in accounting policies other than (a): None

(c) Changes in accounting estimates: None

(d) Retrospective restatements: None

(Note) Please refer to Appendix p. 12 "3. Consolidated Financial Statements and Major Notes (6) Changes in accounting policies" for details.

(3) Number of shares issued (common stock)

(a) Total number of shares issued including treasury stock

As of March 31, 2022 680,000,000 shares

As of March 31, 2021 697,500,000 shares

(b) Number of treasury stock held

As of March 31, 2022 2,217,560 shares

As of March 31, 2021 4,226,975 shares

(c) Average number of shares outstanding

During the fiscal year 2021 685,426,383 shares

During the fiscal year 2020 697,006,305 shares

*** "Summary of Consolidated Business Results" is outside the scope of external audit.**

*** Notes concerning the business forecasts and other items**

Business forecasts are prepared based on business results for previous years, information available to the Company as of the release date of this document and certain assumptions. Actual results may significantly differ affected by various factors.

For key assumptions for the business forecasts and other related information, please refer to Appendix p. 3 "1. Overview of Business results (3) Consolidated Business Forecasts for the fiscal year 2022".

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1. Overview of Business results

(1) Consolidated Results of Operations for the fiscal year 2021

During the fiscal year 2021, the world economy experienced a recovery, primarily in personal consumption, with the progress in vaccination for the novel coronavirus (COVID-19) in major countries. The Japanese economy was hampered by factors such as the impact of repeated declarations of a state of emergency, but then showed signs of an upturn with the subsequent resumption of economic activity.

Under these circumstances, as a result of our efforts to expand our domestic and overseas business, which is centered on non-life insurance and life insurance, our consolidated results of operations for the fiscal year 2021 were as follows:

Ordinary income increased by 402.5 billion yen to 5,863.7 billion yen from the previous fiscal year, the main components of which were Underwriting income of 4,988.6 billion yen and Investment income of 738.1 billion yen. Ordinary expenses increased by 101.8 billion yen to 5,296.3 billion yen from the previous fiscal year, the main components of which were Underwriting expenses of 4,184.4 billion yen, Investment expenses of 88.3 billion yen, and Operating and general administrative expenses of 1,002.4 billion yen.

As a result, Ordinary profit increased by 300.6 billion yen to 567.4 billion yen from the previous fiscal year.

Net income attributable to owners of the parent, composed of Ordinary profit plus Extraordinary gains minus Extraordinary losses and Total income taxes, increased by 258.6 billion yen to 420.4 billion yen from the previous fiscal year.

Results by our reportable segments are as follows:

In the Domestic non-life insurance business, Ordinary income increased by 89.0 billion yen to 2,850.0 billion yen from the previous fiscal year. Ordinary profit increased by 159.7 billion yen to 302.6 billion yen from the previous fiscal year.

In the Domestic life insurance business, Ordinary income decreased by 60.8 billion yen to 714.4 billion yen from the previous fiscal year. Ordinary profit increased by 0.8 billion yen to 69.5 billion yen from the previous fiscal year.

In the International insurance business, Ordinary income increased by 386.9 billion yen to 2,264.7 billion yen from the previous fiscal year. Ordinary profit increased by 140.8 billion yen to 185.5 billion yen from the previous fiscal year.

(2) Consolidated Financial Conditions as of March 31, 2022

As of March 31, 2022, consolidated total assets was 27,245.8 billion yen, an increase of 1,480.4 billion yen from that as of March 31, 2021.

Cash flows for the fiscal year 2021 were as follows:

Net cash provided by operating activities decreased by 75.6 billion yen to 1,102.2 billion yen compared to the previous fiscal year. Net cash used in investing activities decreased by 65.5 billion yen to 665.4 billion yen. Net cash used by financing activities decreased by 8.3 billion yen to 504.6 billion yen.

As a result, Cash and cash equivalents at end of year was 912.2 billion yen, a decrease of 12.4 billion yen from that as of March 31, 2021.

(3) Consolidated Business Forecasts for the fiscal year 2022

The Company's consolidated business forecasts for the fiscal year 2022 are 600.0 billion yen for Ordinary profit and 430.0 billion yen for Net income attributable to owners of the parent. The forecasts are based on the following assumptions:

- Net premiums written and Life insurance premiums are projected to be 4,150.0 billion yen and 1,030.0 billion yen respectively.
- Net incurred losses related to natural catastrophes occurring during the period are projected to be 74.0 billion yen in Japan and 51.0 billion yen outside Japan.
- The Company basically assumes there will be no significant changes in interest rates and stock market conditions from those as of March 31, 2022 for Japanese subsidiaries and as of December 31, 2021 for overseas subsidiaries.
- The Company assumes there will be no significant changes in exchange rates from those as of March 31, 2022.

The above forecasts are prepared based on business results for previous years, information available to the Company as of the release date of this document and certain assumptions. Actual results may significantly differ affected by various factors.

2. Basic Approach to the Selection of Accounting Standards

The Company is considering adopting International Financial Reporting Standards ("IFRS") to enhance comparability of the Company's financial information internationally and to unify accounting policies within the Group and is preparing the necessary infrastructure. IFRS, including IFRS17 Insurance Contracts, is highly compatible with the economic value based business management methods that has been used internally within the Company. However, there still are some major differences between the two and the Company will adopt IFRS at an appropriate timing after taking necessary measures in terms of business management based on sufficient analysis and evaluation post scheduled IFRS17 effective date in 2023.

3. Consolidated Financial Statements and Major Notes

(1) Consolidated Balance Sheet

(Yen in millions)

	As of March 31, 2021	As of March 31, 2022
Assets		
Cash and bank deposits	812,011	848,819
Receivables under resale agreements	999	3,999
Monetary receivables bought	1,377,728	1,630,523
Money trusts	2,378	-
Securities	18,741,600	19,288,018
Loans	1,626,615	2,008,708
Tangible fixed assets	334,501	344,703
Land	132,618	133,930
Buildings	152,964	155,392
Construction in progress	5,008	5,650
Other tangible fixed assets	43,910	49,729
Intangible fixed assets	1,054,990	1,082,579
Software	105,486	157,580
Goodwill	485,682	453,433
Other intangible fixed assets	463,821	471,565
Other assets	1,783,213	1,996,932
Net defined benefit assets	3,391	4,523
Deferred tax assets	37,224	46,252
Customers' liabilities under acceptances and guarantees	1,997	1,878
Allowance for doubtful accounts	(11,284)	(11,089)
Total assets	25,765,368	27,245,852
Liabilities		
Insurance liabilities	18,020,554	19,246,028
Outstanding claims	3,157,123	3,609,687
Underwriting reserves	14,863,430	15,636,341
Corporate bonds	230,597	219,795
Other liabilities	2,992,122	2,945,481
Payables under securities lending transactions	1,509,051	1,157,261
Other liabilities	1,483,071	1,788,219
Net defined benefit liabilities	254,274	259,198
Provision for employees' bonus	75,210	85,893
Provision for share awards	-	3,410
Reserves under special laws	128,006	138,331
Reserve for price fluctuation	128,006	138,331
Deferred tax liabilities	321,141	264,754
Negative goodwill	18,682	8,453
Acceptances and guarantees	1,997	1,878
Total liabilities	22,042,587	23,173,226
Net assets		
Shareholders' equity		
Share capital	150,000	150,000
Retained earnings	1,788,764	1,954,445
Treasury stock	(23,211)	(13,179)
Total shareholders' equity	1,915,553	2,091,265
Accumulated other comprehensive income		
Unrealized gains (losses) on available-for-sale securities	1,908,438	1,835,605
Deferred gains (losses) on hedge transactions	2,787	(1,551)
Foreign currency translation adjustments	(149,098)	110,335
Remeasurements of defined benefit plans	(13,661)	(15,011)
Total accumulated other comprehensive income	1,748,467	1,929,376
Stock acquisition rights	2,379	33
Non-controlling interests	56,380	51,949
Total net assets	3,722,780	4,072,625
Total liabilities and net assets	25,765,368	27,245,852

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income**(Consolidated Statement of Income)**

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Ordinary income	5,461,195	5,863,770
Underwriting income	4,669,910	4,988,607
Net premiums written	3,606,548	3,887,821
Deposit premiums from policyholders	65,122	63,091
Investment income on deposit premiums	36,032	34,238
Life insurance premiums	954,954	996,288
Other underwriting income	7,251	7,167
Investment income	661,414	738,186
Interest and dividends	492,170	560,082
Gains on money trusts	277	44
Gains on trading securities	5,670	22,553
Gains on sales of securities	127,130	131,947
Gains on redemption of securities	1,058	3,962
Investment gains on separate accounts	49,054	13,533
Other investment income	22,085	40,301
Transfer of investment income on deposit premiums	(36,032)	(34,238)
Other ordinary income	129,870	136,976
Amortization of negative goodwill	10,229	10,229
Other ordinary income	119,641	126,747
Ordinary expenses	5,194,459	5,296,357
Underwriting expenses	4,185,395	4,184,455
Net claims paid	1,863,128	1,955,306
Loss adjustment expenses	146,653	160,775
Agency commissions and brokerage	697,263	748,881
Maturity refunds to policyholders	175,458	180,516
Dividends to policyholders	4	3
Life insurance claims	396,519	436,693
Provision for outstanding claims	262,454	219,809
Provision for underwriting reserves	638,068	477,046
Other underwriting expenses	5,844	5,421
Investment expenses	79,552	88,364
Losses on sales of securities	25,385	23,326
Impairment losses on securities	19,387	13,176
Losses on redemption of securities	346	2,069
Losses on derivatives	16,762	38,946
Other investment expenses	17,670	10,845
Operating and general administrative expenses	900,956	1,002,477
Other ordinary expenses	28,556	21,060
Interest expenses	11,455	8,398
Increase in allowance for doubtful accounts	863	71
Losses on bad debts	204	339
Equity in losses of affiliates	10,074	3,034
Other ordinary expenses	5,958	9,215
Ordinary profit	266,735	567,413

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Extraordinary gains	649	3,470
Gains on disposal of fixed assets	386	3,470
Gains on sales of shares of subsidiaries and affiliates	250	-
Other extraordinary gains	13	-
Extraordinary losses	24,210	16,611
Losses on disposal of fixed assets	2,401	3,374
Impairment losses on fixed assets	746	764
Provision for reserves under special laws	9,935	10,324
Provision for reserve for price fluctuation	9,935	10,324
Losses on sales of shares of subsidiaries and affiliates	854	-
Other extraordinary losses	10,273	2,148
Income before income taxes and non-controlling interests	243,174	554,272
Income taxes - current	161,442	180,191
Income taxes - deferred	(80,104)	(36,333)
Total income taxes	81,337	143,858
Net income	161,837	410,414
Net income (loss) attributable to non-controlling interests	35	(10,070)
Net income attributable to owners of the parent	161,801	420,484

(Consolidated Statement of Comprehensive Income)

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Net income	161,837	410,414
Other comprehensive income		
Unrealized gains (losses) on available-for-sale securities	475,762	(79,398)
Deferred gains (losses) on hedge transactions	(8,639)	(4,339)
Foreign currency translation adjustments	(158,160)	258,238
Remeasurements of defined benefit plans	(3,823)	(1,295)
Share of other comprehensive income of affiliates accounted for by the equity method	(1,904)	7,161
Total other comprehensive income	303,234	180,366
Total comprehensive income	465,071	590,780
Comprehensive income attributable to:		
Owners of the parent	463,181	601,393
Non-controlling interests	1,890	(10,613)

(3) Consolidated Statement of Changes in Shareholders' Equity

Fiscal year 2020 (April 1, 2020 to March 31, 2021)

(Yen in millions)

	Shareholders' equity			
	Share capital	Retained earnings	Treasury stock	Total shareholders' equity
Beginning balance	150,000	1,800,292	(23,210)	1,927,082
Changes during the year				
Dividends		(160,535)		(160,535)
Net income attributable to owners of the parent		161,801		161,801
Purchases of treasury stock			(25,792)	(25,792)
Disposal of treasury stock		(293)	1,080	787
Cancellation of treasury stock		(24,710)	24,710	-
Changes in the scope of consolidation		12,257		12,257
Changes in equity resulted from increase in capital of consolidated subsidiaries		4		4
Others		(53)		(53)
Net changes in items other than shareholders' equity				
Total changes during the year	-	(11,528)	(1)	(11,529)
Ending balance	150,000	1,788,764	(23,211)	1,915,553

	Accumulated other comprehensive income				Stock acquisition rights	Non-controlling interests	Total net assets
	Unrealized gains (losses) on available-for-sale securities	Deferred gains (losses) on hedge transactions	Foreign currency translation adjustments	Remeasurements of defined benefit plans			
Beginning balance	1,435,437	11,427	8,042	(9,840)	2,545	51,980	3,426,675
Changes during the year							
Dividends							(160,535)
Net income attributable to owners of the parent							161,801
Purchases of treasury stock							(25,792)
Disposal of treasury stock							787
Cancellation of treasury stock							-
Changes in the scope of consolidation							12,257
Changes in equity resulted from increase in capital of consolidated subsidiaries							4
Others							(53)
Net changes in items other than shareholders' equity	473,001	(8,639)	(157,140)	(3,820)	(166)	4,399	307,634
Total changes during the year	473,001	(8,639)	(157,140)	(3,820)	(166)	4,399	296,105
Ending balance	1,908,438	2,787	(149,098)	(13,661)	2,379	56,380	3,722,780

Fiscal year 2021 (April 1, 2021 to March 31, 2022)

(Yen in millions)

	Shareholders' equity			
	Share capital	Retained earnings	Treasury stock	Total shareholders' equity
Beginning balance	150,000	1,788,764	(23,211)	1,915,553
Changes during the year				
Dividends		(151,661)		(151,661)
Net income attributable to owners of the parent		420,484		420,484
Purchases of treasury stock			(93,736)	(93,736)
Disposal of treasury stock		(97)	869	772
Cancellation of treasury stock		(102,898)	102,898	-
Changes in the scope of consolidation		1,540		1,540
Changes in equity resulted from increase in capital of consolidated subsidiaries		(0)		(0)
Others		(1,686)		(1,686)
Net changes in items other than shareholders' equity				
Total changes during the year	-	165,680	10,031	175,712
Ending balance	150,000	1,954,445	(13,179)	2,091,265

	Accumulated other comprehensive income				Stock acquisition rights	Non-controlling interests	Total net assets
	Unrealized gains (losses) on available-for-sale securities	Deferred gains (losses) on hedge transactions	Foreign currency translation adjustments	Remeasurements of defined benefit plans			
Beginning balance	1,908,438	2,787	(149,098)	(13,661)	2,379	56,380	3,722,780
Changes during the year							
Dividends							(151,661)
Net income attributable to owners of the parent							420,484
Purchases of treasury stock							(93,736)
Disposal of treasury stock							772
Cancellation of treasury stock							-
Changes in the scope of consolidation							1,540
Changes in equity resulted from increase in capital of consolidated subsidiaries							(0)
Others							(1,686)
Net changes in items other than shareholders' equity	(72,833)	(4,339)	259,433	(1,350)	(2,345)	(4,431)	174,132
Total changes during the year	(72,833)	(4,339)	259,433	(1,350)	(2,345)	(4,431)	349,845
Ending balance	1,835,605	(1,551)	110,335	(15,011)	33	51,949	4,072,625

(4) Consolidated Statement of Cash Flows

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Cash flows from operating activities		
Income before income taxes and non-controlling interests	243,174	554,272
Depreciation	80,905	89,754
Impairment losses on fixed assets	746	764
Amortization of goodwill	61,794	72,152
Amortization of negative goodwill	(10,229)	(10,229)
Increase (decrease) in outstanding claims	265,606	241,282
Increase (decrease) in underwriting reserves	739,418	529,601
Increase (decrease) in allowance for doubtful accounts	309	(600)
Increase (decrease) in net defined benefit liabilities	3,210	2,078
Increase (decrease) in provision for employees' bonus	5,952	5,336
Increase (decrease) in provision for share awards	-	3,410
Increase (decrease) in reserve for price fluctuation	9,935	10,324
Interest and dividends	(492,170)	(560,082)
Losses (gains) on securities	(77,656)	(118,255)
Interest expenses	11,455	8,398
Foreign exchange losses (gains)	(5,806)	(26,178)
Losses (gains) on tangible fixed assets	2,015	(601)
Equity in losses (earnings) of affiliates	10,074	3,034
Investment losses (gains) on separate accounts	(49,054)	(13,533)
Decrease (increase) in other assets (other than investing and financing activities)	(25,872)	(68,773)
Increase (decrease) in other liabilities (other than investing and financing activities)	4,484	52,765
Others	11,690	427
Subtotal	789,986	775,350
Interest and dividends received	495,774	552,023
Interest paid	(12,674)	(8,788)
Income taxes paid	(101,534)	(223,279)
Others	6,321	6,934
Net cash provided by (used in) operating activities (a)	1,177,873	1,102,240

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Cash flows from investing activities		
Net decrease (increase) in deposits	(5,876)	228
Purchases of monetary receivables bought	(328,005)	(625,850)
Proceeds from sales and redemption of monetary receivables bought	222,549	474,800
Decrease in money trusts	-	2,421
Purchases of securities	(2,575,102)	(2,255,729)
Proceeds from sales and redemption of securities	2,262,990	2,046,983
Payments for issuance of loans	(662,767)	(864,335)
Proceeds from collection of loans	473,377	650,557
Changes in cash collateral under securities borrowing and lending transactions	(320)	-
Others	(51,593)	(70,711)
Subtotal (b)	(664,747)	(641,634)
(a) + (b)	513,125	460,606
Purchases of tangible fixed assets	(26,224)	(29,050)
Proceeds from sales of tangible fixed assets	2,680	5,240
Purchases of shares of subsidiaries resulting in change in the scope of consolidation	(42,981)	-
Sales of shares of subsidiaries resulting in change in the scope of consolidation	262	-
Net cash provided by (used in) investing activities	(731,010)	(665,444)
Cash flows from financing activities		
Proceeds from borrowings	41,189	34,506
Repayments of borrowings	(280,395)	(42,350)
Proceeds from issuance of short-term corporate bonds	9,999	9,999
Redemption of short-term corporate bonds	(10,000)	(10,000)
Redemption of corporate bonds	(36,050)	(12,705)
Change in cash collateral under securities lending transactions	(106,194)	(351,789)
Purchases of treasury stock	(25,792)	(93,736)
Dividends paid	(160,419)	(151,571)
Dividends paid to non-controlling shareholders	(1,089)	(681)
Proceeds from share issuance to non-controlling shareholders	5,319	6,794
Others	50,464	106,903
Net cash provided by (used in) financing activities	(512,967)	(504,629)
Effect of exchange rate changes on cash and cash equivalents	(33,124)	59,659
Net increase (decrease) in cash and cash equivalents	(99,229)	(8,174)
Cash and cash equivalents at beginning of year	1,021,167	924,687
Increase in cash and cash equivalents due to newly consolidated subsidiaries	2,749	-
Decrease in cash and cash equivalents resulting from exclusion of subsidiaries from consolidation	-	(4,295)
Cash and cash equivalents at end of year	924,687	912,216

(5) Notes regarding going concern assumption

Not applicable.

(6) Changes in accounting policies

The Company has applied "Accounting Standard for Fair Value Measurement" (ASBJ Statement No.30, July 4, 2019) and others from the beginning of the fiscal year 2021.

In accordance with the transitional treatment set forth in Paragraph 19 of "Accounting Standard for Fair Value Measurement" and Paragraph 44-2 of "Accounting Standard for Financial Instruments" (ASBJ Statement No.10, July 4, 2019), the Company has prospectively applied a new accounting policy prescribed by "Accounting Standard for Fair Value Measurement" and others. As a result, the effect of applying this accounting standard on consolidated financial statements is immaterial.

(7) Notes to Consolidated Financial Statements**(Segment information)**

Fiscal year 2020 (April 1, 2020 to March 31, 2021)

	Reportable segments					Adjustments (Note 1)	(Yen in millions) Amounts shown on the consolidated financial statements (Note 2)
	Domestic non-life insurance	Domestic life insurance	International insurance	Financial and other	Total		
Ordinary income							
Ordinary income from external customers	2,751,387	775,305	1,875,660	71,769	5,474,122	(12,927)	5,461,195
Ordinary income from transactions with other reportable segments	9,579	30	2,184	29,123	40,918	(40,918)	-
Total	2,760,967	775,336	1,877,844	100,893	5,515,041	(53,845)	5,461,195
Segment profit	142,891	68,722	44,638	10,149	266,401	334	266,735
Segment assets	7,544,109	9,488,683	8,817,744	79,360	25,929,897	(164,529)	25,765,368
Other items							
Depreciation	16,447	608	63,076	773	80,905	-	80,905
Amortization of goodwill	96	-	61,482	215	61,794	-	61,794
Amortization of negative goodwill	8,917	248	917	145	10,229	-	10,229
Interest and dividends	127,544	116,911	250,178	84	494,719	(2,548)	492,170
Interest expenses	4,446	2,244	6,035	0	12,725	(1,270)	11,455
Equity in earnings (losses) of affiliates	-	-	(10,074)	-	(10,074)	-	(10,074)
Investments in affiliates accounted for by the equity method	-	-	85,280	-	85,280	-	85,280
Increase in tangible and intangible fixed assets	75,381	5,325	56,378	986	138,073	-	138,073

(Note) 1. "Adjustments" are as follows:

- (1) "Adjustments" for Ordinary income from external customers of (12,927) million yen includes the transfer of Gains on derivatives of 12,362 million yen. This is included in Ordinary income of International insurance segment, while it is included in Losses on derivatives in the consolidated statement of income.
 - (2) "Adjustments" for Segment profit of 334 million yen is mainly to eliminate intersegment transactions.
 - (3) "Adjustments" for Segment assets of (164,529) million yen is mainly to eliminate intersegment transactions.
 - (4) "Adjustments" for Other items is to eliminate intersegment transactions.
2. Segment profit corresponds to Ordinary profit in the consolidated statement of income.

Fiscal year 2021 (April 1, 2021 to March 31, 2022)

(Yen in millions)

	Reportable segments					Adjustments (Note 1)	Amounts shown on the consolidated financial statements (Note 2)
	Domestic non-life insurance	Domestic life insurance	International insurance	Financial and other	Total		
Ordinary income							
Ordinary income from external customers	2,839,955	713,641	2,262,031	72,883	5,888,512	(24,741)	5,863,770
Ordinary income from transactions with other reportable segments	10,087	798	2,728	29,477	43,091	(43,091)	-
Total	2,850,042	714,440	2,264,759	102,360	5,931,603	(67,832)	5,863,770
Segment profit	302,684	69,579	185,526	9,623	567,413	-	567,413
Segment assets	7,620,856	9,423,469	10,298,239	72,026	27,414,592	(168,739)	27,245,852
Other items							
Depreciation	28,696	1,481	58,697	879	89,754	-	89,754
Amortization of goodwill	96	-	71,857	198	72,152	-	72,152
Amortization of negative goodwill	8,917	248	917	145	10,229	-	10,229
Interest and dividends	145,168	116,398	301,515	26	563,109	(3,027)	560,082
Interest expenses	2,052	1,992	6,204	-	10,249	(1,850)	8,398
Equity in earnings (losses) of affiliates	-	-	(3,034)	-	(3,034)	-	(3,034)
Investments in affiliates accounted for by the equity method	-	-	124,690	-	124,690	-	124,690
Increase in tangible and intangible fixed assets	66,725	8,932	27,584	734	103,976	-	103,976

(Note) 1. "Adjustments" are as follows:

- (1) "Adjustments" for Ordinary income from external customers of (24,741) million yen includes the transfer of Reversal of underwriting reserves of 21,268 million yen. This is included in Ordinary income of Domestic non-life insurance segment, while it is included in Provision for underwriting reserves in the consolidated statement of income.
- (2) "Adjustments" for Segment assets of (168,739) million yen is mainly to eliminate intersegment transactions.
- (3) "Adjustments" for Other items is to eliminate intersegment transactions.

2. Segment profit corresponds to Ordinary profit in the consolidated statement of income.

(Per share information)

(Yen)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Net assets per share	5,285.10	5,932.05
Net income per share - Basic	232.13	613.46
Net income per share - Diluted	231.97	613.28

(Note) 1. Calculations of Net income per share - Basic and Net income per share - Diluted are based on the following figures.

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)
Net income per share - Basic		
Net income attributable to owners of the parent (Yen in millions)	161,801	420,484
Amount not attributable to common shareholders (Yen in millions)	-	-
Net income attributable to owners of the parent related to common stock (Yen in millions)	161,801	420,484
Average number of shares outstanding (In thousand shares)	697,006	685,426
Net income per share - Diluted		
Adjustment of net income attributable to owners of the parent (Yen in millions)	-	-
Increased number of common stock (In thousand shares)	505	197
Increased number of stock acquisition rights (In thousand shares)	505	197

2. In the calculation of Net income per share - Basic and Net income per share - Diluted, the Company shares outstanding in Board Incentive Plan Trust which are recognized as Treasury stock in Shareholders' equity are included in treasury stock deducted from Average number of shares outstanding (fiscal year 2020: none, fiscal year 2021: 502 thousand shares). In addition, in the calculation of Net assets per share, such shares are included in treasury stock deducted from the number of total shares outstanding (fiscal year 2020: none, fiscal year 2021: 819 thousand shares).

(Business combinations and other matters)**Finalization of provisional accounting treatment for business combination**

On December 31, 2020, Delphi Financial Group, Inc., a consolidated subsidiary of the Company, acquired Acorn Advisory Capital L.P. and six other companies. The purchase price allocation accounted for on a provisional basis for the fiscal year 2020 was completed in the fiscal year 2021. There is no significant revision to the initial allocation of the purchase price.

(Subsequent events)

On May 20, 2022 the Company's board of directors resolved repurchases of its own shares, pursuant to Article 156 of the Companies Act which is applicable in accordance with Article 165, Paragraph 3 of the Companies Act, as detailed below.

1. Reason for the repurchase of shares
The Company intends to repurchase its own shares in order to implement flexible capital policies.
2. Class of shares to be repurchased
Common stock of the Company
3. Aggregate number of shares to be repurchased
Up to 12,500,000 shares
4. Aggregate purchase price of shares
Up to 50 billion yen
5. Period in which repurchases may be made
From May 23, 2022 through September 22, 2022

4. Others

(1) Summary of Consolidated Business Results

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)	Fiscal year 2021 (April 1, 2021 to March 31, 2022)	Increase (Decrease)	Rate of change
Ordinary income and expenses				%
Underwriting income	4,669,910	4,988,607	318,697	6.8
Net premiums written	3,606,548	3,887,821	281,273	7.8
Deposit premiums from policyholders	65,122	63,091	(2,031)	(3.1)
Life insurance premiums	954,954	996,288	41,333	4.3
Underwriting expenses	4,185,395	4,184,455	(939)	(0.0)
Net claims paid	1,863,128	1,955,306	92,178	4.9
Loss adjustment expenses	146,653	160,775	14,121	9.6
Agency commissions and brokerage	697,263	748,881	51,618	7.4
Maturity refunds to policyholders	175,458	180,516	5,058	2.9
Life insurance claims	396,519	436,693	40,174	10.1
Provision for outstanding claims	262,454	219,809	(42,644)	(16.2)
Provision for underwriting reserves	638,068	477,046	(161,021)	(25.2)
Investment income	661,414	738,186	76,772	11.6
Interest and dividends	492,170	560,082	67,911	13.8
Gains on money trusts	277	44	(233)	(84.1)
Gains on trading securities	5,670	22,553	16,882	297.7
Gains on sales of securities	127,130	131,947	4,816	3.8
Investment gains on separate accounts	49,054	13,533	(35,520)	(72.4)
Investment expenses	79,552	88,364	8,812	11.1
Losses on sales of securities	25,385	23,326	(2,058)	(8.1)
Impairment losses on securities	19,387	13,176	(6,211)	(32.0)
Losses on derivatives	16,762	38,946	22,183	132.3
Operating and general administrative expenses	900,956	1,002,477	101,521	11.3
Other ordinary income and expenses	101,314	115,916	14,602	14.4
Equity in earnings (losses) of affiliates	(10,074)	(3,034)	7,039	-
Ordinary profit	266,735	567,413	300,677	112.7
Extraordinary gains and losses				
Extraordinary gains	649	3,470	2,820	434.0
Extraordinary losses	24,210	16,611	(7,599)	(31.4)
Extraordinary gains (losses)	(23,561)	(13,140)	10,420	-
Income before income taxes and non-controlling interests	243,174	554,272	311,097	127.9
Income taxes - current	161,442	180,191	18,749	11.6
Income taxes - deferred	(80,104)	(36,333)	43,771	-
Total income taxes	81,337	143,858	62,521	76.9
Net income	161,837	410,414	248,576	153.6
Net income (loss) attributable to non-controlling interests	35	(10,070)	(10,105)	(28,256.2)
Net income attributable to owners of the parent	161,801	420,484	258,682	159.9

(2) Premiums written and claims paid by lines of business

Direct premiums written including deposit premiums from policyholders

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)			Fiscal year 2021 (April 1, 2021 to March 31, 2022)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	825,384	19.8	15.5	926,362	20.4	12.2
Hull and cargo	137,120	3.3	2.6	176,248	3.9	28.5
Personal accident	268,624	6.4	(9.3)	276,149	6.1	2.8
Voluntary automobile	1,482,120	35.5	2.2	1,536,050	33.8	3.6
Compulsory automobile liability	238,263	5.7	(15.5)	220,727	4.9	(7.4)
Others	1,219,203	29.2	2.1	1,407,059	31.0	15.4
Total	4,170,716	100.0	2.4	4,542,598	100.0	8.9
Deposit premiums from policyholders	65,122	1.6	(15.5)	63,091	1.4	(3.1)

(Note) Direct premiums written including deposit premiums from policyholders = Gross premiums written - Surrender benefits of direct policies - Other refunds of direct policies (including deposit premiums from policyholders)

Net premiums written

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)			Fiscal year 2021 (April 1, 2021 to March 31, 2022)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	600,993	16.7	10.5	651,754	16.8	8.4
Hull and cargo	110,103	3.1	1.3	141,964	3.7	28.9
Personal accident	197,007	5.5	(8.2)	205,548	5.3	4.3
Voluntary automobile	1,467,314	40.7	1.2	1,514,695	39.0	3.2
Compulsory automobile liability	253,271	7.0	(13.9)	232,657	6.0	(8.1)
Others	977,858	27.1	(0.9)	1,141,201	29.4	16.7
Total	3,606,548	100.0	0.2	3,887,821	100.0	7.8

Net claims paid

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)			Fiscal year 2021 (April 1, 2021 to March 31, 2022)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	342,289	18.4	(11.4)	373,153	19.1	9.0
Hull and cargo	57,452	3.1	(15.0)	66,158	3.4	15.2
Personal accident	93,356	5.0	(10.2)	96,257	4.9	3.1
Voluntary automobile	728,239	39.1	(10.2)	750,399	38.4	3.0
Compulsory automobile liability	186,933	10.0	(7.9)	171,063	8.7	(8.5)
Others	454,856	24.4	(6.4)	498,275	25.5	9.5
Total	1,863,128	100.0	(9.5)	1,955,306	100.0	4.9

(3) Securities**1. Trading securities**

(Yen in millions)

	As of March 31, 2021	As of March 31, 2022
Unrealized gains (losses) included in income	70,114	81,405

2. Bonds held to maturity

(Yen in millions)

		As of March 31, 2021			As of March 31, 2022		
		Carrying amount shown on balance sheet	Fair value	Unrealized gains (losses)	Carrying amount shown on balance sheet	Fair value	Unrealized gains (losses)
Those with fair value exceeding the carrying amount	Domestic debt securities	3,574,497	4,307,169	732,671	3,045,970	3,629,930	583,959
	Foreign securities	51,750	56,600	4,849	47,956	50,663	2,706
	Subtotal	3,626,248	4,363,770	737,521	3,093,927	3,680,593	586,666
Those with fair value not exceeding the carrying amount	Domestic debt securities	1,487,630	1,403,102	(84,527)	2,007,913	1,837,454	(170,459)
	Foreign securities	337	334	(3)	11,040	10,929	(111)
	Subtotal	1,487,968	1,403,437	(84,530)	2,018,954	1,848,383	(170,570)
Total		5,114,216	5,767,207	652,991	5,112,881	5,528,977	416,095

3. Bonds earmarked for underwriting reserves

(Yen in millions)

		As of March 31, 2021			As of March 31, 2022		
		Carrying amount shown on balance sheet	Fair value	Unrealized gains (losses)	Carrying amount shown on balance sheet	Fair value	Unrealized gains (losses)
Those with fair value exceeding the carrying amount	Domestic debt securities	250,749	258,436	7,686	5,500	5,545	45
	Subtotal	250,749	258,436	7,686	5,500	5,545	45
Those with fair value not exceeding the carrying amount	Domestic debt securities	1,944,149	1,823,872	(120,277)	2,215,003	1,976,934	(238,068)
	Subtotal	1,944,149	1,823,872	(120,277)	2,215,003	1,976,934	(238,068)
Total		2,194,898	2,082,308	(112,590)	2,220,503	1,982,480	(238,023)

4. Available-for-sale securities

(Yen in millions)

		As of March 31, 2021			As of March 31, 2022		
		Fair value shown on balance sheet	Cost	Unrealized gains (losses)	Fair value shown on balance sheet	Cost	Unrealized gains (losses)
Those with fair value exceeding the cost	Domestic debt securities	3,049,295	2,708,962	340,332	2,444,299	2,185,962	258,336
	Domestic equity securities	2,441,399	493,762	1,947,636	2,477,828	466,979	2,010,849
	Foreign securities	4,266,561	3,847,323	419,237	4,098,931	3,703,787	395,144
	Others (Note 2)	671,434	611,432	60,001	674,595	613,800	60,794
	Subtotal	10,428,689	7,661,481	2,767,207	9,695,654	6,970,529	2,725,125
Those with fair value not exceeding the cost	Domestic debt securities	366,370	369,809	(3,438)	707,264	715,626	(8,361)
	Domestic equity securities	21,241	24,017	(2,776)	24,462	27,949	(3,486)
	Foreign securities	434,855	444,221	(9,365)	1,223,458	1,270,490	(47,031)
	Others (Note 3)	753,092	772,031	(18,938)	969,597	983,593	(13,996)
	Subtotal	1,575,560	1,610,080	(34,520)	2,924,783	2,997,659	(72,876)
Total		12,004,250	9,271,562	2,732,687	12,620,437	9,968,188	2,652,249

(Note) 1. As of March 31, 2021: Available-for-sale securities whose fair value cannot be measured reliably are not included in the table above.

As of March 31, 2022: Available-for-sale securities without a market price, and partnership investments are not included in the table above.

2. "Others" includes items as follows:

-Negotiable certificates of deposit which are presented as Cash and bank deposits on the consolidated balance sheet

As of March 31, 2021: fair value 53 million yen, cost 53 million yen, unrealized gains 0 million yen

As of March 31, 2022: fair value 59 million yen, cost 58 million yen, unrealized gains 0 million yen

-Foreign mortgage securities, etc. which are presented as Monetary receivables bought on the consolidated balance sheet

As of March 31, 2021: fair value 661,299 million yen, cost 604,722 million yen, unrealized gains 56,577 million yen

As of March 31, 2022: fair value 663,602 million yen, cost 606,606 million yen, unrealized gains 56,996 million yen

3. "Others" includes items as follows:

-Negotiable certificates of deposit which are presented as Cash and bank deposits on the consolidated balance sheet

As of March 31, 2021: fair value 33,213 million yen, cost 33,213 million yen

As of March 31, 2022: fair value 5,575 million yen, cost 5,575 million yen, unrealized losses (0) million yen

-Foreign mortgage securities, etc. which are presented as Monetary receivables bought on the consolidated balance sheet

As of March 31, 2021: fair value 711,830 million yen, cost 729,970 million yen, unrealized losses (18,140) million yen

As of March 31, 2022: fair value 958,904 million yen, cost 972,501 million yen, unrealized losses (13,596) million yen

5. Bonds held to maturity that were sold

None.

6. Bonds earmarked for underwriting reserves that were sold

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)			Fiscal year 2021 (April 1, 2021 to March 31, 2022)		
	Sale proceeds	Gains on sale	Losses on sale	Sale proceeds	Gains on sale	Losses on sale
Domestic debt securities	43,239	315	3,170	180,066	2,799	6,895
Total	43,239	315	3,170	180,066	2,799	6,895

7. Available-for-sale securities that were sold

(Yen in millions)

	Fiscal year 2020 (April 1, 2020 to March 31, 2021)			Fiscal year 2021 (April 1, 2021 to March 31, 2022)		
	Sale proceeds	Gains on sale	Losses on sale	Sale proceeds	Gains on sale	Losses on sale
Domestic debt securities	652,676	1,759	2,027	473,825	6,787	3,644
Domestic equity securities	112,291	84,914	278	118,949	93,977	397
Foreign securities	682,408	40,140	19,908	495,579	28,215	12,389
Others	131,032	3,816	3,959	290,211	5,035	3,909
Total	1,578,408	130,631	26,173	1,378,566	134,015	20,341

(Note) "Others" includes items as follows:

-Negotiable certificates of deposit which are presented as Cash and bank deposits on the consolidated balance sheet

Fiscal year 2020: proceeds 925 million yen

Fiscal year 2021: proceeds 23 million yen

-Foreign mortgage securities, etc. which are presented as Monetary receivables bought on the consolidated balance sheet

Fiscal year 2020: proceeds 130,106 million yen, gains 3,816 million yen, losses 3,959 million yen

Fiscal year 2021: proceeds 289,574 million yen, gains 4,868 million yen, losses 3,909 million yen

8. Securities on which impairment losses were recognized

Impairment losses were recognized as follows:

-Available-for-sale securities with fair value

Fiscal year 2020: 22,546 million yen (Domestic equity securities 243 million yen, Foreign securities 18,043 million yen, Others 4,259 million yen)

Fiscal year 2021: 14,892 million yen (Domestic equity securities 2,059 million yen, Foreign securities 9,764 million yen, Others 3,068 million yen)

-Available-for-sale securities whose fair value cannot be measured reliably

Fiscal year 2020: 778 million yen (Domestic equity securities 129 million yen, Foreign securities 648 million yen)

-Available-for-sale securities without a market price, and partnership investments

Fiscal year 2021: 620 million yen (Domestic equity securities 354 million yen, Foreign securities 266 million yen)

Impairment loss on a security with fair value is, in principle, recognized when the fair value is below its cost by 30% or more.