

## Supplemental Material for 3Q FY2021

February 14, 2022  
Tokio Marine Holdings, Inc.  
(unit: billions of JPY, except for %)

Premiums	FY2020 3Q	FY2021 3Q	YoY		FY2021 Projections			
			Change	%	November Projection	YoY %	Revised	YoY %
<b>Total premiums (TMHD Consolidated)</b>	<b>3,420.7</b>	<b>3,633.5</b>	+ 212.8	+ 6.2%	4,790.0	+ 5.0%	<b>4,850.0</b>	+ 6.3%
<b>Net premiums written (TMHD Consolidated)</b>	<b>2,721.7</b>	<b>2,915.2</b>	+ 193.5	+ 7.1%	3,830.0	+ 6.2%	<b>3,880.0</b>	+ 7.6%
Tokio Marine & Nichido	1,685.0	1,714.0	+ 28.9	+ 1.7%	2,292.0	+ 1.4%	2,292.0	+ 1.4%
Overseas subsidiaries	902.0	1,066.2	+ 164.2	+ 18.2%	1,357.0	+ 16.3%	1,407.0	+ 20.6%
<b>Life insurance premiums<sup>*1</sup> (TMHD Consolidated)</b>	<b>699.0</b>	<b>718.2</b>	+ 19.2	+ 2.8%	960.0	+ 0.5%	<b>970.0</b>	+ 1.6%
Tokio Marine & Nichido Life	428.9	408.0	- 20.9	- 4.9%	553.0	- 7.7%	553.0	- 7.7%
Overseas subsidiaries	270.3	310.6	+ 40.2	+ 14.9%	403.0	+ 13.0%	413.0	+ 15.8%

Ordinary Profit	FY2020 3Q	FY2021 3Q	YoY		FY2021 Projections			
			Change	%	November Projection	FY2021 3Q Progress	Revised	Difference
<b>Ordinary profit (TMHD Consolidated)</b>	<b>182.4</b>	<b>499.1</b>	+ 316.7	+ 173.6%	480.0	104.0%	<b>570.0</b>	+ 90.0
Tokio Marine & Nichido	134.3	321.2	+ 186.8	+ 139.0%	291.0	110.4%	325.0	+ 34.0
Tokio Marine & Nichido Life	47.5	43.7	- 3.8	- 8.1%	65.0	67.3%	65.0	-
Overseas subsidiaries	95.1	217.6	+ 122.5	+ 128.9%	254.0	85.7%	311.0	+ 57.0
Financial and other	6.9	7.2	+ 0.3	+ 4.8%	8.5	85.5%	8.5	-
Elimination of dividends received by TMNF from subsidiaries etc.	- 38.0	- 44.9	- 6.9		- 59.1		- 59.1	-
Purchase method adjustments (incl. amortization of other intangible fixed assets)	- 38.5	- 27.0	+ 11.5		- 38.4		- 38.4	-
Amortization of goodwill/negative goodwill	- 42.8	- 48.7	- 5.9		- 66.3		- 66.3	-
Others (Elimination, etc.) <sup>*2</sup>	17.8	29.9	+ 12.1		25.4		24.4	- 1.0

Net Income	FY2020 3Q	FY2021 3Q	YoY		FY2021 Projections			
			Change	%	November Projection	FY2021 3Q Progress	Revised	Difference
<b>Net income attributable to owners of the parent (TMHD Consolidated)</b>	<b>112.7</b>	<b>374.1</b>	+ 261.3	+ 231.7%	345.0	108.4%	<b>410.0</b>	+ 65.0
Tokio Marine & Nichido	96.5	246.4	+ 149.9	+ 155.4%	222.0	111.0%	247.0	+ 25.0
Tokio Marine & Nichido Life	31.9	30.6	- 1.2	- 4.0%	47.0	65.2%	47.0	-
Overseas subsidiaries	79.5	189.0	+ 109.4	+ 137.5%	213.0	88.8%	258.0	+ 45.0
Financial and other	4.8	5.0	+ 0.2	+ 5.2%	5.8	87.3%	5.8	-
Elimination of dividends received by TMNF from subsidiaries etc.	- 38.0	- 44.9	- 6.9		- 59.1		- 59.1	-
Purchase method adjustments (incl. amortization of other intangible fixed assets)	- 28.7	- 20.4	+ 8.2		- 30.4		- 30.4	-
Amortization of goodwill/negative goodwill	- 42.1	- 47.4	- 5.2		- 65.4		- 65.4	-
Others (Elimination, etc.) <sup>*2</sup>	8.8	15.7	+ 6.9		12.2		7.2	- 5.0
<b>Adjusted Net Income</b>	<b>290.5</b>	<b>472.9</b>	+ 182.4	+ 62.8%	490.0	96.5%	560.0	+ 70.0

### Business Unit Profits

Domestic Non-life (Tokio Marine & Nichido)	143.5	187.4	+ 43.8	+ 30.5%	176.0	106.5%	196.0	+ 20.0
Domestic Life (Tokio Marine & Nichido Life)	35.0	32.5	- 2.4	- 7.1%	48.0	67.7%	48.0	-
International Insurance	61.3	186.6	+ 125.3	+ 204.2%	202.0	92.4%	247.0	+ 45.0

\*1 "Life insurance premiums" are reconciled from accounting format of each company to that of non-life operations (after excluding surrender benefits, etc. basis)

\*2 "Others" include figures of other group companies and consolidation adjustments.