

Summary of Consolidated Business Results of Tokio Marine Holdings, Inc. under Japanese GAAP for the nine months ended December 31, 2017



MEMBERSHIP
February 14, 2018

Company Name: Tokio Marine Holdings, Inc. (the "Company")
Securities Code Number: 8766
(URL: <http://www.tokiomarinehd.com/en/>)
Representative: Tsuyoshi Nagano, President
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Scheduled date to file Quarterly Securities Report: February 14, 2018
Scheduled date to commence dividend payments: Not applicable
Supplementary information for quarterly financial statements: Available
Quarterly IR Conference Call: To be held for analysts

Stock Exchange Listing: Tokyo

(Note) All amounts are rounded down and all percentages are rounded.

1. Consolidated Business Results for the nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)

(1) Consolidated Results of Operations

(Note) Percentages represent changes from the same period in the previous fiscal year.

	Ordinary income		Ordinary profit		Net income attributable to owners of the parent	
	million yen	%	million yen	%	million yen	%
Nine months ended December 31, 2017	4,094,112	7.4	237,290	(24.9)	159,333	(30.2)
Nine months ended December 31, 2016	3,812,495	14.0	315,792	26.2	228,134	26.1

(Note) Comprehensive income:

Nine months ended December 31, 2017	504,937 million yen	32,289.8 %
Nine months ended December 31, 2016	1,558 million yen	(83.4) %

	Net income per share - Basic	Net income per share - Diluted
	yen	yen
Nine months ended December 31, 2017	213.52	213.34
Nine months ended December 31, 2016	302.40	302.14

(2) Consolidated Financial Conditions

	Total assets	Net assets	Ratio of equity capital to total assets
	million yen	million yen	%
As of December 31, 2017	23,308,560	3,917,000	16.7
As of March 31, 2017	22,607,603	3,569,760	15.7

(Reference) Equity capital:

As of December 31, 2017	3,887,587 million yen
As of March 31, 2017	3,542,146 million yen

2. Dividends

	Cash dividends per share				
	First quarter	Second quarter	Third quarter	Year-end	Annual total
	yen	yen	yen	yen	yen
Fiscal year 2016	-	67.50	-	72.50	140.00
Fiscal year 2017	-	80.00	-		
Fiscal year 2017 (Forecast)				80.00	160.00

(Note) Revision to the latest dividend forecast: None

3. Consolidated Business Forecasts for the fiscal year 2017 (April 1, 2017 to March 31, 2018)

(Note) Percentages represent the changes from the previous fiscal year.

	Ordinary profit		Net income attributable to owners of the parent		Net income per share - Basic
	million yen	%	million yen	%	yen
Fiscal year 2017	340,000	(12.3)	280,000	2.2	375.95

(Note) Revision to the latest Consolidated Business Forecasts: Yes

*** Notes**

(1) Changes in significant subsidiaries during the nine months ended December 31, 2017

(Changes in specified subsidiaries that resulted in a change in the scope of consolidation): None

(2) Adoption of accounting methods that are specific to quarterly consolidated financial reports: None

(3) Changes in accounting policies, changes in accounting estimates, and retrospective restatements

(a) Changes in accounting policies to reflect amendments of accounting standards: None

(b) Changes in accounting policies other than (a): None

(c) Changes in accounting estimates: None

(d) Retrospective restatements: None

(4) Number of shares issued (common stock)

(a) Total number of shares issued including treasury stock

As of December 31, 2017 748,024,375 shares

As of March 31, 2017 753,024,375 shares

(b) Number of treasury stock held

As of December 31, 2017 7,552,161 shares

As of March 31, 2017 2,912,404 shares

(c) Average number of shares outstanding

During the nine months ended December 31, 2017 746,197,598 shares

During the nine months ended December 31, 2016 754,406,947 shares

*** "Summary of Consolidated Business Results" is outside the scope of external auditor's quarterly review.**

*** Notes concerning business forecasts and other items**

Business forecasts are prepared based on certain assumptions and information available to the Company as of the release date of this document, and actual results may significantly differ depending on various factors.

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1. Qualitative information concerning Consolidated Business Results for the nine months ended December 31, 2017

(1) Qualitative information concerning Consolidated Results of Operations

During the nine months ended December 31, 2017, the world economy as a whole steadily progressed due to the continuing economic expansion in the U.S. and Europe.

In Japan, the economy gradually expanded due to steady exports and production.

Under these conditions, as a result of our efforts to expand our business, which is centered on property and casualty insurance and life insurance, our consolidated results of operations for the nine months ended December 31, 2017 were as follows:

Ordinary income increased by 281.6 billion yen to 4,094.1 billion yen from the same period in the previous fiscal year, the main components of which were Underwriting income of 3,505.8 billion yen and Investment income of 506.4 billion yen. Ordinary expenses increased by 360.1 billion yen to 3,856.8 billion yen from the same period in the previous fiscal year, the main components of which were Underwriting expenses of 3,142.2 billion yen, Investment expenses of 65.6 billion yen, and Operating and general administrative expenses of 632.1 billion yen.

As a result, Ordinary profit decreased by 78.5 billion yen to 237.2 billion yen from the same period in the previous fiscal year.

Net income attributable to owners of the parent, composed of Ordinary profit plus Extraordinary gains minus Extraordinary losses and Total income taxes, decreased by 68.8 billion yen to 159.3 billion yen from the same period in the previous fiscal year.

(2) Qualitative information concerning Consolidated Financial Conditions

As of December 31, 2017, consolidated total assets increased by 700.9 billion yen to 23,308.5 billion yen from that as of March 31, 2017, mainly due to the expansion of our domestic and international insurance businesses as well as the increase in equity securities driven by the rising stock market.

(3) Qualitative information concerning Consolidated Business Forecasts

The Company reviewed its consolidated business forecasts for the fiscal year 2017 announced on November 17, 2017. The forecast for Ordinary profit remains unchanged at 340.0 billion yen and the forecast for Net income attributable to owners of the parent was revised upward by 50.0 billion yen to 280.0 billion yen due to the effects of the U.S. tax reform. The forecasts are based on the following assumptions:

- Net premiums written and Life insurance premiums are projected to be 3,540.0 billion yen and 910.0 billion yen respectively, based on the Company's own projections taking into consideration the business results for previous years and for the nine months ended December 31, 2017.
- Net incurred losses related to natural catastrophe are projected to be 80.0 billion yen for Tokio Marine & Nichido Fire Insurance Co., Ltd. and 4.0 billion yen for Nisshin Fire & Marine Insurance Co., Ltd., taking into consideration the actual results for previous years and for the nine months ended December 31, 2017.
- In regard to interest rates, exchange rates and stock market conditions, the Company assumes there will be no significant changes from market rates and conditions as of December 31, 2017.

The forecasts described above are prepared based on the aforementioned assumptions and information available to the Company as of the release date of this document. The actual results may significantly differ depending on various factors.

2. Consolidated Financial Statements and Major Notes

(1) Consolidated Balance Sheet

(Yen in millions)

	As of March 31, 2017	As of December 31, 2017
Assets		
Cash and bank deposits	710,666	801,206
Call loans	220,805	1
Receivables under resale agreements	34,999	4,999
Receivables under securities borrowing transactions	21,809	30,267
Monetary receivables bought	1,265,837	1,202,813
Money trusts	101,650	162,058
Securities	16,098,063	16,946,150
Loans	1,253,094	1,177,490
Tangible fixed assets	289,398	285,818
Intangible fixed assets	880,080	784,700
Other assets	1,706,741	1,887,826
Net defined benefit assets	3,386	5,715
Deferred tax assets	31,032	29,956
Customers' liabilities under acceptances and guarantees	2,465	2,345
Allowance for doubtful accounts	(12,429)	(12,789)
Total assets	22,607,603	23,308,560
Liabilities		
Insurance liabilities	15,544,525	16,154,997
Outstanding claims	2,753,498	2,943,659
Underwriting reserves	12,791,026	13,211,338
Corporate bonds	69,097	60,349
Other liabilities	2,629,093	2,255,804
Net defined benefit liabilities	244,253	247,815
Provision for retirement benefits for directors	24	-
Provision for employees' bonus	65,612	44,521
Reserves under special laws	93,645	98,902
Price fluctuation reserve	93,645	98,902
Deferred tax liabilities	329,527	474,895
Negative goodwill	59,598	51,926
Acceptances and guarantees	2,465	2,345
Total liabilities	19,037,843	19,391,560
Net assets		
Shareholders' equity		
Share capital	150,000	150,000
Retained earnings	1,699,030	1,726,159
Treasury stock	(13,658)	(37,465)
Total shareholders' equity	1,835,371	1,838,693
Accumulated other comprehensive income		
Unrealized gains (losses) on available-for-sale securities	1,600,740	1,993,806
Deferred gains (losses) on hedge transactions	11,098	8,934
Foreign currency translation adjustments	112,869	61,455
Remeasurements of defined benefit plans	(17,933)	(15,302)
Total accumulated other comprehensive income	1,706,774	2,048,893
Stock acquisition rights	2,292	2,370
Non-controlling interests	25,321	27,042
Total net assets	3,569,760	3,917,000
Total liabilities and net assets	22,607,603	23,308,560

(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income**(Consolidated Statement of Income)**

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)
Ordinary income	3,812,495	4,094,112
Underwriting income	3,309,235	3,505,824
Net premiums written	2,538,961	2,715,787
Deposit premiums from policyholders	91,802	76,627
Investment income on deposit premiums	37,482	33,739
Life insurance premiums	633,129	676,444
Investment income	420,385	506,412
Interest and dividends	299,542	343,241
Gains on money trusts	119	4,856
Gains on trading securities	19,466	-
Gains on sales of securities	99,029	100,528
Gains on redemption of securities	517	910
Investment gains on separate accounts	23,910	37,411
Transfer of investment income on deposit premiums	(37,482)	(33,739)
Other ordinary income	82,874	81,875
Amortization of negative goodwill	7,671	7,671
Ordinary expenses	3,496,702	3,856,822
Underwriting expenses	2,823,053	3,142,212
Net claims paid	1,296,379	1,412,063
Loss adjustment expenses	98,793	101,093
Agency commissions and brokerage	486,044	524,399
Maturity refunds to policyholders	143,131	132,496
Dividends to policyholders	68	39
Life insurance claims	444,129	424,005
Provision for outstanding claims	132,099	231,795
Provision for underwriting reserves	218,776	310,171
Investment expenses	58,648	65,658
Losses on money trusts	3,236	6,145
Losses on trading securities	-	388
Losses on sales of securities	18,431	8,620
Impairment losses on securities	4,852	5,630
Losses on redemption of securities	2,121	906
Losses on derivatives	18,991	38,234
Operating and general administrative expenses	602,150	632,109
Other ordinary expenses	12,850	16,842
Interest expenses	8,138	9,974
Increase in allowance for doubtful accounts	-	474
Losses on bad debts	176	97
Equity in losses of affiliates	249	1,323
Amortization of deferred assets under Article 113 of the Insurance Business Act	2,870	2,870
Ordinary profit	315,792	237,290

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)
Extraordinary gains	8,073	1,735
Gains on disposal of fixed assets	5,628	120
Other extraordinary gains	2,445	1,615
Extraordinary losses	6,872	6,715
Losses on disposal of fixed assets	1,351	1,356
Impairment losses on fixed assets	803	97
Provision for reserves under special laws	4,439	5,257
Provision for price fluctuation reserve	4,439	5,257
Other extraordinary losses	278	4
Income before income taxes and non-controlling interests	316,993	232,310
Income taxes - current	93,225	82,194
Income taxes - deferred	(5,306)	(10,773)
Total income taxes	87,918	71,420
Net income	229,075	160,889
Net income attributable to non-controlling interests	940	1,555
Net income attributable to owners of the parent	228,134	159,333

(Consolidated Statement of Comprehensive Income)

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)
Net income	229,075	160,889
Other comprehensive income		
Unrealized gains (losses) on available-for-sale securities	146,101	393,330
Deferred gains (losses) on hedge transactions	(6,932)	(2,164)
Foreign currency translation adjustments	(368,091)	(51,451)
Remeasurements of defined benefit plans	4,236	2,631
Share of other comprehensive income of affiliates accounted for by the equity method	(2,830)	1,701
Total other comprehensive income	(227,516)	344,048
Total comprehensive income	1,558	504,937
Comprehensive income attributable to:		
Owners of the parent	2,767	502,393
Non-controlling interests	(1,208)	2,543

(3) Notes regarding going concern assumption

Not applicable.

(4) Notes regarding significant changes in shareholders' equity

Not applicable.

3. Others

(1) Summary of Consolidated Business Results

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	Increase (Decrease)	Rate of change
Ordinary income and expenses				%
Underwriting income	3,309,235	3,505,824	196,588	5.9
Net premiums written	2,538,961	2,715,787	176,826	7.0
Deposit premiums from policyholders	91,802	76,627	(15,175)	(16.5)
Life insurance premiums	633,129	676,444	43,314	6.8
Underwriting expenses	2,823,053	3,142,212	319,159	11.3
Net claims paid	1,296,379	1,412,063	115,683	8.9
Loss adjustment expenses	98,793	101,093	2,299	2.3
Agency commissions and brokerage	486,044	524,399	38,355	7.9
Maturity refunds to policyholders	143,131	132,496	(10,634)	(7.4)
Life insurance claims	444,129	424,005	(20,123)	(4.5)
Provision for outstanding claims	132,099	231,795	99,696	75.5
Provision for underwriting reserves	218,776	310,171	91,394	41.8
Investment income	420,385	506,412	86,027	20.5
Interest and dividends	299,542	343,241	43,698	14.6
Gains on sales of securities	99,029	100,528	1,499	1.5
Investment gains on separate accounts	23,910	37,411	13,501	56.5
Investment expenses	58,648	65,658	7,009	12.0
Losses on sales of securities	18,431	8,620	(9,810)	(53.2)
Impairment losses on securities	4,852	5,630	777	16.0
Losses on derivatives	18,991	38,234	19,242	101.3
Operating and general administrative expenses	602,150	632,109	29,958	5.0
Other ordinary income and expenses	70,023	65,032	(4,990)	(7.1)
Equity in earnings (losses) of affiliates	(249)	(1,323)	(1,074)	-
Ordinary profit	315,792	237,290	(78,502)	(24.9)
Extraordinary gains and losses				
Extraordinary gains	8,073	1,735	(6,337)	(78.5)
Extraordinary losses	6,872	6,715	(156)	(2.3)
Extraordinary gains (losses)	1,201	(4,979)	(6,181)	(514.6)
Income before income taxes and non-controlling interests	316,993	232,310	(84,683)	(26.7)
Income taxes - current	93,225	82,194	(11,030)	(11.8)
Income taxes - deferred	(5,306)	(10,773)	(5,467)	-
Total income taxes	87,918	71,420	(16,497)	(18.8)
Net income	229,075	160,889	(68,185)	(29.8)
Net income attributable to non-controlling interests	940	1,555	614	65.3
Net income attributable to owners of the parent	228,134	159,333	(68,800)	(30.2)

(2) Premiums written and claims paid by lines of business

Direct premiums written including deposit premiums from policyholders

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	435,672	15.9	(9.5)	467,340	16.0	7.3
Hull and cargo	84,218	3.1	(3.4)	93,096	3.2	10.5
Personal accident	259,762	9.5	1.2	243,497	8.3	(6.3)
Voluntary automobile	1,005,339	36.7	1.5	1,057,204	36.1	5.2
Compulsory automobile liability	219,968	8.0	0.7	211,770	7.2	(3.7)
Others	734,428	26.8	26.8	852,323	29.1	16.1
Total	2,739,389	100.0	4.8	2,925,233	100.0	6.8
Deposit premiums from policyholders	91,802	3.4	(6.2)	76,627	2.6	(16.5)

Net premiums written

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	379,260	14.9	(18.6)	395,035	14.5	4.2
Hull and cargo	72,043	2.8	(11.5)	82,023	3.0	13.9
Personal accident	168,676	6.6	5.5	169,643	6.2	0.6
Voluntary automobile	1,044,263	41.1	1.8	1,087,810	40.1	4.2
Compulsory automobile liability	223,977	8.8	(2.9)	230,977	8.5	3.1
Others	650,739	25.6	21.8	750,297	27.6	15.3
Total	2,538,961	100.0	1.6	2,715,787	100.0	7.0

Net claims paid

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	190,585	14.7	(7.4)	219,269	15.5	15.1
Hull and cargo	39,742	3.1	(13.2)	44,333	3.1	11.6
Personal accident	72,584	5.6	(0.7)	77,237	5.5	6.4
Voluntary automobile	550,771	42.5	0.9	589,101	41.7	7.0
Compulsory automobile liability	172,469	13.3	(1.0)	167,053	11.8	(3.1)
Others	270,226	20.8	36.3	315,068	22.3	16.6
Total	1,296,379	100.0	4.3	1,412,063	100.0	8.9

(3) Securities

1. Bonds held to maturity

(Yen in millions)

	As of March 31, 2017			As of December 31, 2017		
	Carrying amount shown on balance sheet	Fair value	Difference	Carrying amount shown on balance sheet	Fair value	Difference
Domestic debt securities	4,476,245	5,086,691	610,445	4,672,065	5,310,280	638,215
Foreign securities	36,337	33,352	(2,984)	38,108	37,232	(875)
Total	4,512,582	5,120,043	607,460	4,710,173	5,347,513	637,339

2. Bonds earmarked for underwriting reserves

(Yen in millions)

	As of March 31, 2017			As of December 31, 2017		
	Carrying amount shown on balance sheet	Fair value	Difference	Carrying amount shown on balance sheet	Fair value	Difference
Domestic debt securities	32,789	34,309	1,520	25,424	26,566	1,142
Foreign securities	20,122	20,578	456	17,552	17,789	236
Total	52,911	54,888	1,976	42,976	44,356	1,379

3. Available-for-sale securities

(Yen in millions)

	As of March 31, 2017			As of December 31, 2017		
	Cost	Fair value shown on balance sheet	Difference	Cost	Fair value shown on balance sheet	Difference
Domestic debt securities	3,563,023	3,948,575	385,551	3,637,061	4,023,558	386,497
Domestic equity securities	653,684	2,418,279	1,764,595	631,172	2,841,522	2,210,349
Foreign securities	4,155,431	4,216,377	60,946	4,242,026	4,433,607	191,580
Others	1,334,870	1,343,708	8,838	1,226,077	1,257,661	31,584
Total	9,707,009	11,926,940	2,219,931	9,736,338	12,556,350	2,820,012

(Note) 1. Available-for-sale securities whose fair value cannot be measured reliably are not included in the table above.

2. As of March 31, 2017, "Others" includes negotiable certificates of deposit (cost 64,407 million yen, fair value 64,408 million yen, difference 0 million yen) which are presented as Cash and bank deposits on the consolidated balance sheet, and foreign mortgage securities, etc. (cost 1,254,105 million yen, fair value 1,260,946 million yen, difference 6,840 million yen) which are presented as Monetary receivables bought on the consolidated balance sheet.

As of December 31, 2017, "Others" includes negotiable certificates of deposit (cost 36,207 million yen, fair value 36,207 million yen) which are presented as Cash and bank deposits on the consolidated balance sheet, and foreign mortgage securities, etc. (cost 1,172,845 million yen, fair value 1,200,839 million yen, difference 27,994 million yen) which are presented as Monetary receivables bought on the consolidated balance sheet.

3. For the fiscal year 2016, impairment losses of 8,653 million yen (Domestic equity securities 68 million yen, Foreign securities 6,099 million yen, Others 2,485 million yen) were recognized for Available-for-sale securities with fair value.

For the nine months ended December 31, 2017, impairment losses of 5,804 million yen (Domestic equity securities 74 million yen, Foreign securities 4,011 million yen, Others 1,718 million yen) were recognized for Available-for-sale securities with fair value.

In principle, impairment loss on a security with fair value is recognized when the fair value is below its cost by 30% or more.

(4) Derivative transactions

(Yen in millions)

	As of March 31, 2017			As of December 31, 2017		
	Principal amount	Fair value	Unrealized gains (losses)	Principal amount	Fair value	Unrealized gains (losses)
Foreign currency-related instruments						
Currency futures						
Short	3,964	-	-	3,309	-	-
Long	132	-	-	-	-	-
Foreign exchange forwards						
Short	737,369	(1,767)	(1,767)	731,084	(24,555)	(24,555)
Long	20,422	(34)	(34)	141,830	1,904	1,904
Currency swaps	27,456	-	-	15,977	-	-
Interest rate-related instruments						
Interest rate futures						
Short	5,260	-	-	82,503	(8)	(8)
Long	1,459	-	-	571	-	-
Interest rate swaps	2,645,804	(914)	(914)	2,736,240	22,785	22,785
Equity-related instruments						
Equity index futures						
Short	9,248	(44)	(44)	9,067	(109)	(109)
Long	5,245	(18)	(18)	2,531	(11)	(11)
Equity index options						
Short	94,227			108,926		
	[3,204]	5,484	(2,279)	[2,999]	6,192	(3,193)
Long	109,077			144,073		
	[9,472]	9,387	(85)	[10,781]	12,028	1,247
Bond-related instruments						
Bond futures						
Short	125,915	(251)	(251)	21,416	136	136
Long	14,708	33	33	73,804	(362)	(362)
Bond future options						
Short	28,453			-		
	[64]	24	39	[-]	-	-
Bond over-the-counter options						
Short	43,671			20,998		
	[141]	117	23	[18]	10	7
Long	43,671			20,998		
	[209]	165	(44)	[67]	46	(21)
Credit-related instruments						
Credit derivatives						
Sell protection	17,168	(125)	(125)	-	-	-
Commodity-related instruments						
Commodity swaps	2,597	(142)	(142)	1,350	(90)	(90)
Others						
Natural catastrophe derivatives						
Short	33,769			58,080		
	[2,698]	1,318	1,380	[7,738]	6,228	1,509
Long	20,607			69,515		
	[1,425]	461	(964)	[10,308]	8,832	(1,475)
Weather derivatives						
Short	13			20		
	[1]	0	0	[2]	2	0
Others						
Short	23,298			22,546		
	[2,679]	2,679	-	[2,592]	2,254	338
Long	12,645			12,081		
	[1,205]	1,448	242	[1,166]	1,319	152
Total	—	17,822	(4,952)	—	36,605	(1,745)

(Note) 1. For option contracts, option premiums are denoted with [].

2. Transactions to which hedge accounting is applied are not included in the table above.

(5) Financial results of major consolidated subsidiaries**Reference : Tokio Marine & Nichido Fire Insurance Co., Ltd. (non-consolidated)**

Balance sheet

(Yen in millions)

	As of March 31, 2017		As of December 31, 2017		Increase (Decrease)
	Amount	Composition ratio	Amount	Composition ratio	
Assets		%		%	
Cash and bank deposits	179,160	1.88	251,293	2.55	72,133
Call loans	220,800	2.32	-	-	(220,800)
Receivables under resale agreements	34,999	0.37	4,999	0.05	(29,999)
Monetary receivables bought	44,271	0.46	45,849	0.47	1,578
Money trusts	101,650	1.07	162,058	1.64	60,407
Securities	7,441,093	78.13	8,098,540	82.16	657,446
Loans	606,487	6.37	451,028	4.58	(155,459)
Tangible fixed assets	207,908	2.18	205,230	2.08	(2,677)
Intangible fixed assets	523	0.01	523	0.01	(0)
Other assets	682,206	7.16	631,864	6.41	(50,341)
Prepaid pension costs	6,303	0.07	7,001	0.07	697
Customers' liabilities under acceptances and guarantees	2,465	0.03	2,345	0.02	(119)
Allowance for doubtful accounts	(3,405)	(0.04)	(3,109)	(0.03)	295
Total assets	9,524,466	100.00	9,857,627	100.00	333,160
Liabilities					
Insurance liabilities	5,389,029	56.58	5,450,439	55.29	61,410
Outstanding claims	899,652		940,037		40,384
Underwriting reserves	4,489,376		4,510,402		21,025
Corporate bonds	15,190	0.16	11,450	0.12	(3,740)
Other liabilities	865,852	9.09	701,118	7.11	(164,734)
Income taxes payable	38,198		5,244		(32,954)
Lease obligations	2,510		2,964		454
Asset retirement obligations	3,345		3,382		37
Other liabilities	821,798		689,526		(132,271)
Provision for retirement benefits	203,252	2.13	208,493	2.12	5,241
Provision for employees' bonus	21,266	0.22	7,817	0.08	(13,448)
Reserves under special laws	86,090	0.90	90,085	0.91	3,994
Price fluctuation reserve	86,090		90,085		3,994
Deferred tax liabilities	147,475	1.55	264,322	2.68	116,847
Acceptances and guarantees	2,465	0.03	2,345	0.02	(119)
Total liabilities	6,730,622	70.67	6,736,073	68.33	5,450
Net assets					
Share capital	101,994	1.07	101,994	1.03	-
Capital surplus	133,625	1.40	133,625	1.36	0
Additional paid-in capital	123,521		123,521		-
Other capital surplus	10,104		10,104		0
Retained earnings	1,111,511	11.67	1,125,679	11.42	14,167
Surplus reserve	81,099		81,099		-
Other retained earnings	1,030,411		1,044,579		14,167
Reserve for special depreciation	20		20		-
Advanced depreciation reserve for fixed assets	25,409		25,409		-
Special reserves	235,426		235,426		-
Retained earnings carried forward	769,556		783,724		14,167
Total shareholders' equity	1,347,131	14.14	1,361,299	13.81	14,167
Unrealized gains (losses) on available-for-sale securities	1,456,974	15.30	1,773,134	17.99	316,159
Deferred gains (losses) on hedge transactions	(10,262)	(0.11)	(12,879)	(0.13)	(2,617)
Total valuation and translation adjustments	1,446,712	15.19	1,760,254	17.86	313,542
Total net assets	2,793,844	29.33	3,121,554	31.67	327,710
Total liabilities and net assets	9,524,466	100.00	9,857,627	100.00	333,160

Reference : Tokio Marine & Nichido Fire Insurance Co., Ltd. (non-consolidated)

Statement of income

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	Increase (Decrease)
Ordinary income	1,893,562	1,970,174	76,612
Underwriting income	1,708,400	1,720,960	12,560
Net premiums written	1,582,064	1,613,099	31,034
Deposit premiums from policyholders	90,273	75,231	(15,041)
Investment income on deposit premiums	35,933	32,393	(3,539)
Investment income	173,945	241,680	67,734
Interest and dividends	124,211	185,102	60,891
Gains on money trusts	119	4,856	4,737
Gains on sales of securities	81,210	79,018	(2,192)
Transfer of investment income on deposit premiums	(35,933)	(32,393)	3,539
Other ordinary income	11,216	7,533	(3,683)
Ordinary expenses	1,648,696	1,719,154	70,457
Underwriting expenses	1,407,623	1,476,293	68,669
Net claims paid	881,861	921,425	39,564
Loss adjustment expenses	77,088	78,412	1,324
Agency commissions and brokerage	280,345	286,451	6,106
Maturity refunds to policyholders	135,890	127,161	(8,729)
Provision for outstanding claims	14,320	41,466	27,146
Provision for underwriting reserves	15,621	21,025	5,404
Investment expenses	13,579	10,111	(3,467)
Losses on money trusts	3,236	6,145	2,909
Losses on sales of securities	3,168	230	(2,938)
Impairment losses on securities	785	1,188	402
Operating and general administrative expenses	223,027	227,858	4,830
Other ordinary expenses	4,465	4,891	425
Interest expenses	4,144	4,510	366
Ordinary profit	244,865	251,020	6,154
Extraordinary gains	9,253	1,423	(7,829)
Gains on disposal of fixed assets	7,756	29	(7,727)
Gains on liquidation of subsidiaries and affiliates	1,496	1,394	(102)
Extraordinary losses	5,318	11,837	6,519
Losses on disposal of fixed assets	931	709	(221)
Impairment losses on fixed assets	625	0	(625)
Provision for reserves under special laws	3,760	3,994	233
Provision for price fluctuation reserve	3,760	3,994	233
Impairment losses on investment in subsidiaries and affiliates	-	7,133	7,133
Losses on liquidation of subsidiaries and affiliates	0	-	(0)
Income before income taxes	248,800	240,606	(8,194)
Income taxes - current	51,009	43,299	(7,709)
Income taxes - deferred	4,758	(4,249)	(9,007)
Total income taxes	55,767	39,050	(16,717)
Net income	193,033	201,556	8,522
Underwriting profit	99,706	40,811	(58,894)
Loss ratio (W/P basis)	60.6 %	62.0 %	1.4 %
Expense ratio (W/P basis)	30.5	30.3	(0.2)
Combined ratio (W/P basis)	91.1	92.3	1.2
Loss ratio (private sector, E/I basis)	57.7	62.5	4.7
Expense ratio (private sector)	32.2	32.0	(0.2)
Combined ratio (private sector)	89.9	94.4	4.5

Reference : Tokio Marine & Nichido Fire Insurance Co., Ltd. (non-consolidated)

Underwriting

Direct premiums written excluding deposit premiums from policyholders

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	249,607	14.4	(9.1)	256,748	14.5	2.9
Hull and cargo	45,483	2.6	(13.7)	47,593	2.7	4.6
Personal accident	140,318	8.1	(0.4)	135,832	7.7	(3.2)
Voluntary automobile	789,169	45.7	2.0	799,520	45.2	1.3
Compulsory automobile liability	204,759	11.9	1.3	197,526	11.2	(3.5)
Others	298,545	17.3	6.6	330,660	18.7	10.8
Total	1,727,885	100.0	0.2	1,767,882	100.0	2.3
Deposit premiums from policyholders	90,273	-	(6.1)	75,231	-	(16.7)

Net premiums written

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	198,463	12.5	(13.1)	205,119	12.7	3.4
Hull and cargo	43,335	2.7	(13.1)	43,203	2.7	(0.3)
Personal accident	136,120	8.6	(0.6)	131,646	8.2	(3.3)
Voluntary automobile	786,675	49.7	2.0	797,277	49.4	1.3
Compulsory automobile liability	209,043	13.2	(2.7)	216,240	13.4	3.4
Others	208,427	13.2	2.4	219,611	13.6	5.4
Total	1,582,064	100.0	(1.4)	1,613,099	100.0	2.0

Net claims paid

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Rate of change	Loss ratio	Amount	Rate of change	Loss ratio
		%	%		%	%
Fire and allied lines	110,273	(10.4)	57.7	118,442	7.4	59.9
Hull and cargo	25,161	(10.8)	62.2	25,649	1.9	62.9
Personal accident	59,791	(3.2)	48.7	60,522	1.2	51.2
Voluntary automobile	414,418	(0.4)	58.2	428,559	3.4	59.4
Compulsory automobile liability	160,949	(1.0)	84.0	156,012	(3.1)	78.6
Others	111,266	12.4	56.5	132,238	18.8	63.4
Total	881,861	(1.0)	60.6	921,425	4.5	62.0

(Note) Loss ratio is calculated on W/P basis.

Reference : Tokio Marine & Nichido Fire Insurance Co., Ltd. (non-consolidated)

Solvency margin ratio (non-consolidated)

(Yen in millions)

	As of March 31, 2017	As of December 31, 2017
(A) Total amount of solvency margin	4,898,941	5,394,740
Shareholders' equity less adjusting items	1,331,170	1,361,299
Price fluctuation reserve	86,090	90,085
Contingency reserve	3,178	3,442
Catastrophe loss reserve	1,084,279	1,110,398
General allowance for doubtful accounts	263	233
Unrealized gains (losses) on available-for-sale securities and deferred gains (losses) on hedge transactions (before tax effect deductions)	1,811,890	2,206,202
Unrealized gains (losses) on land	190,461	209,658
Excess of policyholders' contract deposits	-	-
Subordinated debt, etc.	-	-
Amounts within "Excess of policyholders' contract deposits" and "Subordinated debt, etc." not calculated into the margin	-	-
Deductions	10,014	-
Others	401,622	413,419
(B) Total amount of risks $\sqrt{(R_1+R_2)^2+(R_3+R_4)^2+R_5+R_6}$	1,138,044	1,243,791
General insurance risk (R ₁)	173,456	177,445
Third sector insurance risk (R ₂)	-	-
Assumed interest rate risk (R ₃)	23,020	22,575
Asset management risk (R ₄)	915,169	1,024,026
Business administration risk (R ₅)	25,403	27,574
Catastrophe risk (R ₆)	158,550	154,680
(C) Solvency margin ratio $[(A)/\{(B)\times 1/2\}]\times 100$	860.9%	867.4%

(Note) Solvency margin ratio as of December 31, 2017 is calculated by methods which the Company regards as reasonable in accordance with the Insurance Business Act and other related regulations. Simplified methods are applied; for example, the Catastrophe risk is calculated partially based on data as of September 30, 2017.

Reference : Nisshin Fire & Marine Insurance Co., Ltd. (non-consolidated)

Balance sheet

(Yen in millions)

	As of March 31, 2017		As of December 31, 2017		Increase (Decrease)
	Amount	Composition ratio	Amount	Composition ratio	
Assets		%		%	
Cash and bank deposits	39,852	9.54	51,817	12.47	11,964
Securities	310,291	74.25	301,167	72.47	(9,124)
Loans	275	0.07	249	0.06	(25)
Tangible fixed assets	28,960	6.93	28,772	6.92	(187)
Intangible fixed assets	91	0.02	91	0.02	-
Other assets	24,084	5.76	20,514	4.94	(3,569)
Prepaid pension costs	1,569	0.38	1,489	0.36	(79)
Deferred tax assets	12,902	3.09	11,583	2.79	(1,319)
Allowance for doubtful accounts	(109)	(0.03)	(106)	(0.03)	2
Total assets	417,919	100.00	415,580	100.00	(2,339)
Liabilities					
Insurance liabilities	293,812	70.30	296,047	71.24	2,235
Outstanding claims	48,262		48,839		576
Underwriting reserves	245,549		247,208		1,658
Other liabilities	16,497	3.95	14,258	3.43	(2,238)
Income taxes payable	1,632		560		(1,071)
Lease obligations	1		-		(1)
Asset retirement obligations	11		11		(0)
Other liabilities	14,852		13,687		(1,165)
Provision for retirement benefits	2,156	0.52	2,373	0.57	216
Provision for employees' bonus	540	0.13	-	-	(540)
Reserves under special laws	1,104	0.26	1,252	0.30	148
Price fluctuation reserve	1,104		1,252		148
Total liabilities	314,110	75.16	313,931	75.54	(179)
Net assets					
Share capital	20,389	4.88	20,389	4.91	-
Capital surplus	15,518	3.71	15,518	3.73	-
Additional paid-in capital	12,620		12,620		-
Other capital surplus	2,898		2,898		-
Retained earnings	32,077	7.68	23,871	5.74	(8,205)
Surplus reserve	7,769		7,769		-
Other retained earnings	24,307		16,102		(8,205)
Special reserves	8,840		8,840		-
Advanced depreciation reserve for fixed assets	1,778		1,778		-
Retained earnings carried forward	13,689		5,484		(8,205)
Total shareholders' equity	67,985	16.27	59,779	14.38	(8,205)
Unrealized gains (losses) on available-for-sale securities	35,823	8.57	41,868	10.07	6,045
Total valuation and translation adjustments	35,823	8.57	41,868	10.07	6,045
Total net assets	103,808	24.84	101,648	24.46	(2,160)
Total liabilities and net assets	417,919	100.00	415,580	100.00	(2,339)

Reference : Nisshin Fire & Marine Insurance Co., Ltd. (non-consolidated)

Statement of income

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	Increase (Decrease)
Ordinary income	111,742	112,395	653
Underwriting income	110,083	110,226	143
Net premiums written	105,940	107,485	1,544
Deposit premiums from policyholders	1,529	1,395	(133)
Investment income on deposit premiums	1,537	1,335	(202)
Reversal of underwriting reserves	1,063	-	(1,063)
Investment income	1,603	2,098	494
Interest and dividends	2,979	2,945	(33)
Gains on sales of securities	138	312	174
Gains on redemption of securities	-	134	134
Transfer of investment income on deposit premiums	(1,537)	(1,335)	202
Other ordinary income	55	70	15
Ordinary expenses	106,227	108,608	2,381
Underwriting expenses	88,076	90,633	2,556
Net claims paid	54,557	56,143	1,586
Loss adjustment expenses	7,509	7,249	(260)
Agency commissions and brokerage	17,538	18,165	626
Maturity refunds to policyholders	7,240	5,334	(1,905)
Provision for outstanding claims	1,060	1,924	863
Provision for underwriting reserves	-	1,658	1,658
Investment expenses	186	321	135
Losses on sales of securities	2	97	94
Impairment losses on securities	30	-	(30)
Losses on redemption of securities	36	12	(23)
Operating and general administrative expenses	17,426	17,576	149
Other ordinary expenses	537	77	(460)
Ordinary profit	5,515	3,786	(1,728)
Extraordinary gains	2	16	14
Gains on disposal of fixed assets	2	16	14
Extraordinary losses	176	242	66
Losses on disposal of fixed assets	71	6	(64)
Impairment losses on fixed assets	-	87	87
Provision for reserves under special laws	104	148	43
Provision for price fluctuation reserve	104	148	43
Income before income taxes	5,341	3,560	(1,780)
Income taxes - current	1,834	1,935	100
Income taxes - deferred	(326)	(1,070)	(743)
Total income taxes	1,508	865	(642)
Net income	3,832	2,695	(1,137)
Underwriting profit	5,192	2,700	(2,492)
Loss ratio (W/P basis)	58.6 %	59.0 %	0.4 %
Expense ratio (W/P basis)	32.8	33.0	0.3
Combined ratio (W/P basis)	91.3	92.0	0.6
Loss ratio (private sector, E/I basis)	55.1	57.9	2.8
Expense ratio (private sector)	34.2	34.4	0.1
Combined ratio (private sector)	89.3	92.3	3.0

Reference : Nisshin Fire & Marine Insurance Co., Ltd. (non-consolidated)

Underwriting

Direct premiums written excluding deposit premiums from policyholders

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
Fire and allied lines	18,999	16.8 %	(6.8) %	20,687	18.1 %	8.9 %
Hull and cargo	-	-	-	-	-	-
Personal accident	7,046	6.2	(2.5)	5,871	5.1	(16.7)
Voluntary automobile	64,374	56.9	0.1	64,098	56.2	(0.4)
Compulsory automobile liability	15,209	13.4	(6.4)	14,244	12.5	(6.3)
Others	7,585	6.7	1.4	9,138	8.0	20.5
Total	113,215	100.0	(2.1)	114,040	100.0	0.7
Deposit premiums from policyholders	1,529	-	(11.7)	1,395	-	(8.7)

Net premiums written

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Composition ratio	Rate of change	Amount	Composition ratio	Rate of change
Fire and allied lines	12,640	11.9 %	9.0 %	14,312	13.3 %	13.2 %
Hull and cargo	4	0.0	(73.3)	2	0.0	(48.2)
Personal accident	6,982	6.6	(2.3)	5,809	5.4	(16.8)
Voluntary automobile	64,248	60.6	0.1	63,955	59.5	(0.5)
Compulsory automobile liability	14,713	13.9	(6.0)	14,493	13.5	(1.5)
Others	7,349	6.9	1.4	8,910	8.3	21.2
Total	105,940	100.0	0.1	107,485	100.0	1.5

Net claims paid

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)			Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)		
	Amount	Rate of change	Loss ratio	Amount	Rate of change	Loss ratio
Fire and allied lines	6,922	(18.5) %	58.1 %	8,465	22.3 %	61.9 %
Hull and cargo	8	(56.8)	196.3	8	(8.7)	370.8
Personal accident	2,850	(12.7)	44.7	2,940	3.2	55.3
Voluntary automobile	30,672	(0.2)	56.2	30,540	(0.4)	56.1
Compulsory automobile liability	11,359	(1.9)	84.2	10,856	(4.4)	81.3
Others	2,743	(5.7)	41.8	3,332	21.5	41.3
Total	54,557	(4.3)	58.6	56,143	2.9	59.0

(Note) Loss ratio is calculated on W/P basis.

Reference : Nisshin Fire & Marine Insurance Co., Ltd. (non-consolidated)

Solvency margin ratio (non-consolidated)

(Yen in millions)

	As of March 31, 2017	As of December 31, 2017
(A) Total amount of solvency margin	168,146	183,598
Shareholders' equity less adjusting items	57,084	59,779
Price fluctuation reserve	1,104	1,252
Contingency reserve	-	-
Catastrophe loss reserve	60,938	64,701
General allowance for doubtful accounts	5	2
Unrealized gains (losses) on available-for-sale securities and deferred gains (losses) on hedge transactions (before tax effect deductions)	43,617	51,208
Unrealized gains (losses) on land	40	260
Excess of policyholders' contract deposits	-	-
Subordinated debt, etc.	-	-
Amounts within "Excess of policyholders' contract deposits" and "Subordinated debt, etc." not calculated into the margin	-	-
Deductions	-	-
Others	5,356	6,393
(B) Total amount of risks $\sqrt{(R_1+R_2)^2+(R_3+R_4)^2+R_5+R_6}$	25,370	26,132
General insurance risk (R ₁)	12,180	12,263
Third sector insurance risk (R ₂)	-	-
Assumed interest rate risk (R ₃)	1,045	998
Asset management risk (R ₄)	13,476	14,828
Business administration risk (R ₅)	649	670
Catastrophe risk (R ₆)	5,766	5,440
(C) Solvency margin ratio $[(A)/\{(B)\times 1/2\}]\times 100$	1,325.5%	1,405.1%

(Note) Solvency margin ratio as of December 31, 2017 is calculated by methods which the Company regards as reasonable in accordance with the Insurance Business Act and other related regulations. Simplified methods are applied; for example, the Catastrophe risk is calculated partially based on data as of September 30, 2017.

Reference : E.design Insurance Co., Ltd. (non-consolidated)

Balance sheet

(Yen in millions)

	As of March 31, 2017		As of December 31, 2017		Increase (Decrease)
	Amount	Composition ratio %	Amount	Composition ratio %	
Assets					
Cash and bank deposits	32,622	73.30	35,685	80.10	3,062
Tangible fixed assets	138	0.31	127	0.29	(10)
Intangible fixed assets	0	0.00	0	0.00	-
Other assets	11,743	26.39	8,738	19.61	(3,005)
Deferred assets under Article 113 of the Insurance Business Act	7,653		4,783		(2,870)
Other assets	4,090		3,955		(135)
Total assets	44,505	100.00	44,551	100.00	46
Liabilities					
Insurance liabilities	27,097	60.89	30,115	67.60	3,017
Outstanding claims	11,604		14,006		2,402
Underwriting reserves	15,492		16,108		615
Other liabilities	4,214	9.47	3,110	6.98	(1,103)
Income taxes payable	35		21		(14)
Lease obligations	34		27		(6)
Asset retirement obligations	49		49		0
Other liabilities	4,094		3,011		(1,083)
Provision for retirement benefits	132	0.30	171	0.38	38
Provision for employees' bonus	152	0.34	68	0.15	(83)
Deferred tax liabilities	1	0.00	1	0.00	(0)
Total liabilities	31,597	71.00	33,466	75.12	1,868
Net assets					
Share capital	25,903	58.20	26,653	59.83	749
Capital surplus	25,903	58.20	26,653	59.83	749
Additional paid-in capital	25,903		26,653		749
Retained earnings	(38,899)	(87.40)	(42,222)	(94.77)	(3,322)
Other retained earnings	(38,899)		(42,222)		(3,322)
Retained earnings carried forward	(38,899)		(42,222)		(3,322)
Total shareholders' equity	12,907	29.00	11,085	24.88	(1,822)
Total net assets	12,907	29.00	11,085	24.88	(1,822)
Total liabilities and net assets	44,505	100.00	44,551	100.00	46

Reference : E.design Insurance Co., Ltd. (non-consolidated)

Statement of income

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	Increase (Decrease)
Ordinary income	18,655	20,863	2,208
Underwriting income	18,651	20,868	2,216
Net premiums written	18,641	20,858	2,216
Investment income on deposit premiums	10	10	(0)
Investment income	(5)	(8)	(2)
Interest and dividends	4	1	(2)
Transfer of investment income on deposit premiums	(10)	(10)	0
Other ordinary income	9	3	(6)
Ordinary expenses	23,697	24,176	479
Underwriting expenses	15,566	16,132	566
Net claims paid	10,059	11,645	1,586
Loss adjustment expenses	1,223	1,440	216
Agency commissions and brokerage	13	28	14
Provision for outstanding claims	2,804	2,402	(401)
Provision for underwriting reserves	1,464	615	(849)
Operating and general administrative expenses	5,258	5,173	(85)
Other ordinary expenses	2,873	2,871	(1)
Interest expenses	0	0	(0)
Amortization of deferred assets under Article 113 of the Insurance Business Act	2,870	2,870	-
Ordinary profit (loss)	(5,041)	(3,312)	1,728
Extraordinary losses	-	0	0
Income (loss) before income taxes	(5,041)	(3,313)	1,728
Income taxes - current	9	9	-
Income taxes - deferred	0	(0)	(1)
Total income taxes	9	8	(1)
Net income (loss)	(5,051)	(3,322)	1,729
Underwriting profit (loss)	(2,172)	(437)	1,735
Loss ratio (W/P basis)	60.5 %	62.7 %	2.2 %
Expense ratio (W/P basis)	28.3	24.9	(3.3)
Combined ratio (W/P basis)	88.8	87.7	(1.1)
Loss ratio (private sector, E/I basis)	82.5	76.8	(5.7)
Expense ratio (private sector)	28.6	25.2	(3.4)
Combined ratio (private sector)	111.2	102.1	(9.1)

Reference : Tokio Marine & Nichido Life Insurance Co., Ltd. (non-consolidated)

Balance sheet

(Yen in millions)

	As of March 31, 2017		As of December 31, 2017		Increase (Decrease)
	Amount	Composition ratio	Amount	Composition ratio	
Assets		%		%	
Cash and bank deposits	152,726	2.08	85,061	1.17	(67,665)
Call loans	-	-	1	0.00	1
Receivables under securities borrowing transactions	21,809	0.30	30,267	0.42	8,458
Monetary receivables bought	160,996	2.20	143,997	1.98	(16,999)
Securities	6,765,267	92.24	6,784,335	93.41	19,067
Domestic government bonds	5,747,646		5,892,632		144,985
Domestic municipal bonds	11,593		17,048		5,454
Domestic corporate bonds	97,734		167,180		69,446
Domestic equity securities	258		258		-
Foreign securities	479,769		473,149		(6,620)
Others	428,265		234,066		(194,198)
Loans	84,666	1.15	88,367	1.22	3,700
Policy loans	84,666		88,367		3,700
Tangible fixed assets	1,352	0.02	1,209	0.02	(143)
Intangible fixed assets	27	0.00	27	0.00	-
Agency accounts receivable	268	0.00	280	0.00	12
Reinsurance accounts receivable	3,356	0.05	1,968	0.03	(1,388)
Other assets	144,943	1.98	128,417	1.77	(16,526)
Allowance for doubtful accounts	(780)	(0.01)	(773)	(0.01)	7
Total assets	7,334,636	100.00	7,263,160	100.00	(71,475)
Liabilities					
Insurance liabilities	5,905,770	80.52	6,126,412	84.35	220,642
Outstanding claims	48,736		58,581		9,845
Underwriting reserves	5,753,886		5,966,963		213,076
Reserve for dividends to policyholders	103,147		100,867		(2,279)
Agency accounts payable	8,728	0.12	5,598	0.08	(3,129)
Reinsurance accounts payable	3,046	0.04	2,246	0.03	(800)
Other liabilities	1,103,516	15.05	793,839	10.93	(309,676)
Payables under securities lending transactions	951,334		636,388		(314,946)
Income taxes payable	838		552		(285)
Lease obligations	212		156		(56)
Other liabilities	151,130		156,742		5,612
Provision for retirement benefits	5,560	0.08	6,303	0.09	743
Reserves under special laws	6,451	0.09	7,565	0.10	1,114
Price fluctuation reserve	6,451		7,565		1,114
Deferred tax liabilities	4,158	0.06	10,843	0.15	6,685
Total liabilities	7,037,231	95.95	6,952,809	95.73	(84,421)
Net assets					
Share capital	55,000	0.75	55,000	0.76	-
Capital surplus	55,095	0.75	55,095	0.76	-
Additional paid-in capital	41,860		41,860		-
Other capital surplus	13,235		13,235		-
Retained earnings	32,390	0.44	30,375	0.42	(2,015)
Surplus reserve	10,300		13,000		2,700
Other retained earnings	22,090		17,375		(4,715)
Retained earnings carried forward	22,090		17,375		(4,715)
Total shareholders' equity	142,486	1.94	140,471	1.93	(2,015)
Unrealized gains (losses) on available-for-sale securities	148,180	2.02	163,345	2.25	15,164
Deferred gains (losses) on hedge transactions	6,738	0.09	6,534	0.09	(203)
Total valuation and translation adjustments	154,918	2.11	169,879	2.34	14,961
Total net assets	297,405	4.05	310,350	4.27	12,945
Total liabilities and net assets	7,334,636	100.00	7,263,160	100.00	(71,475)

Reference : Tokio Marine & Nichido Life Insurance Co., Ltd. (non-consolidated)

Statement of income

(Yen in millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	Increase (Decrease)
Ordinary income	729,309	805,132	75,822
Insurance premiums and other	617,151	645,490	28,338
Insurance premiums	603,353	635,805	32,451
Investment income	108,533	156,399	47,866
Interest and dividends	70,443	72,561	2,118
Gains on sales of securities	3,629	5,524	1,894
Foreign exchange gains	10,519	40,862	30,343
Investment gains on separate accounts	23,910	37,411	13,501
Other ordinary income	3,624	3,242	(382)
Ordinary expenses	708,355	786,947	78,592
Insurance claims and other	485,361	418,518	(66,843)
Insurance claims	38,060	35,680	(2,379)
Annuity payments	44,220	46,908	2,688
Benefits	210,583	143,770	(66,812)
Surrender benefits	163,256	168,711	5,454
Other refunds	11,013	12,411	1,398
Provision for underwriting reserves and other	110,799	222,923	112,123
Provision for outstanding claims	6,994	9,845	2,851
Provision for underwriting reserves	103,804	213,076	109,271
Interest on reserve for dividends to policyholders	0	0	0
Investment expenses	13,899	48,049	34,149
Interest expenses	541	1,060	519
Losses on sales of securities	3,286	1,296	(1,990)
Losses on derivatives	10,048	45,690	35,641
Operating expenses	91,595	90,380	(1,214)
Other ordinary expenses	6,698	7,076	377
Ordinary profit	20,953	18,184	(2,769)
Extraordinary losses	614	1,117	503
Provision for reserve for dividends to policyholders	3,508	682	(2,826)
Income before income taxes	16,830	16,384	(445)
Income taxes - current	4,962	4,033	(929)
Income taxes - deferred	7	866	859
Total income taxes	4,969	4,900	(69)
Net income	11,861	11,484	(376)

Reference : Tokio Marine & Nichido Life Insurance Co., Ltd. (non-consolidated)

Breakdown of ordinary profit (Core operating profit)

(Yen in millions)

		Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)	Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	Increase (Decrease)
Core operating profit	A	24,059	23,845	(213)
Capital gains		14,149	46,387	32,238
Gains on sales of securities		3,629	5,524	1,894
Foreign exchange gains		10,519	40,862	30,343
Capital losses		15,385	48,578	33,193
Losses on sales of securities		3,286	1,296	(1,990)
Losses on derivatives		11,539	47,166	35,626
Other capital losses		559	116	(443)
Net capital gains (losses)	B	(1,235)	(2,191)	(955)
Core operating profit including net capital gains (losses)	A+B	22,823	21,654	(1,169)
Non-recurring losses		1,869	3,469	1,600
Provision for contingency reserves		1,849	3,422	1,573
Increase in specific allowance for doubtful accounts		20	47	26
Net non-recurring income (losses)	C	(1,869)	(3,469)	(1,600)
Ordinary profit	A+B+C	20,953	18,184	(2,769)

(Note) 1. Net amount of interest received/paid on interest rate swaps of 1,490 million yen and 1,476 million yen presented as Gains/Losses on derivatives on the statement of income are included in Core operating profit for the nine months ended December 31, 2016 and December 31, 2017, respectively.

2. Other capital gains/losses represents decrease/increase in underwriting reserves for foreign-currency denominated insurance contracts due to exchange rate fluctuations, and they are included in Provision for underwriting reserves and Reversal of underwriting reserves on the statement of income.

Reference : Tokio Marine & Nichido Life Insurance Co., Ltd. (non-consolidated)

Amount of policies

Policies in force

(Number in thousands, yen in 100 millions)

	As of March 31, 2017				As of December 31, 2017			
	Number of policies		Amount		Number of policies		Amount	
		% to March 31, 2016		% to March 31, 2016		% to March 31, 2017		% to March 31, 2017
Individual insurance	4,917	106.9	266,187	108.2	5,072	103.1	276,698	103.9
Individual annuities	638	90.5	28,138	87.9	588	92.2	25,625	91.1
Group insurance	-	-	25,482	97.8	-	-	24,866	97.6
Group annuities	-	-	33	98.0	-	-	32	96.3

New policies

(Number in thousands, yen in 100 millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)				Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)			
	Number of policies		Amount		Number of policies		Amount	
		% to December 31, 2015		% to December 31, 2015		% to December 31, 2016		% to December 31, 2016
Individual insurance	385	94.4	24,825	121.0	326	84.6	25,541	102.9
Individual annuities	13	24.5	734	27.0	-	-	-	-
Group insurance	-	-	265	75.8	-	-	163	61.6
Group annuities	-	-	-	-	-	-	-	-

Annualized premiums

Policies in force

(Yen in 100 millions)

	As of March 31, 2017		As of December 31, 2017	
		% to March 31, 2016		% to March 31, 2017
Individual insurance	6,369	112.7	6,723	105.6
Individual annuities	1,944	83.9	1,707	87.8
Total	8,313	104.4	8,430	101.4
Medical coverage, accelerated death benefits, etc.	1,632	111.7	1,732	106.1
Medical and cancer	1,401	111.3	1,484	105.9

New policies

(Yen in 100 millions)

	Nine months ended December 31, 2016 (April 1, 2016 to December 31, 2016)		Nine months ended December 31, 2017 (April 1, 2017 to December 31, 2017)	
		% to December 31, 2015		% to December 31, 2016
Individual insurance	724	104.5	699	96.5
Individual annuities	40	33.3	-	-
Total	765	93.8	699	91.3
Medical coverage, accelerated death benefits, etc.	178	96.2	163	91.8
Medical and cancer	153	91.1	136	88.5

Reference : Tokio Marine & Nichido Life Insurance Co., Ltd. (non-consolidated)

Solvency margin ratio (non-consolidated)

(Yen in millions)

	As of March 31, 2017	As of December 31, 2017
(A) Total amount of solvency margin	747,165	797,890
Shareholders' equity less adjusting items	128,986	137,983
Price fluctuation reserve	6,451	7,565
Contingency reserve	47,350	50,773
General allowance for doubtful accounts	488	438
Unrealized gains (losses) on available-for-sale securities and deferred gains (losses) on hedge transactions (before tax effect deductions) × 90%	185,225	204,181
Unrealized gains (losses) on land × 85%	-	-
Excess of continued Zillmerized reserve	310,471	318,188
Subordinated debt, etc.	100,000	100,000
Amounts within "Excess of continued Zillmerized reserve" and "Subordinated debt, etc." not calculated into the margin	(130,891)	(124,931)
Deductions	-	-
Others	99,082	103,691
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	52,072	62,208
Insurance risk (R_1)	15,965	16,320
Third sector insurance risk (R_8)	5,284	5,687
Assumed interest rate risk (R_2)	4,969	4,989
Minimum guarantee risk (R_7)	3,008	2,829
Asset management risk (R_3)	38,082	48,684
Business administration risk (R_4)	1,346	1,570
(C) Solvency margin ratio $[(A)/\{(B) \times 1/2\}] \times 100$	2,869.7%	2,565.2%

Glossary of terminology

- Underwriting profit

Underwriting profit = Underwriting income - (Underwriting expenses + Operating and general administrative expenses on underwriting) ± other miscellaneous income and expenses (*)

* Mainly consist of income taxes related to compulsory automobile liability insurance.

- Loss ratio (W/P basis)

Loss ratio (W/P basis) = (Net claims paid + Loss adjustment expenses) / Net premiums written × 100

- Expense ratio (W/P basis)

Expense ratio (W/P basis) = (Agency commissions and brokerage + Operating and general administrative expenses on underwriting) / Net premiums written × 100

- Combined ratio (W/P basis)

Combined ratio (W/P basis) = Loss ratio (W/P basis) + Expense ratio (W/P basis)

- Loss ratio (private sector (*1), E/I basis)

Loss ratio (private sector, E/I basis) = (Net claims paid + Outstanding claims as of the end of current period - Outstanding claims as of the end of previous fiscal year + Loss adjustment expenses) / Earned premiums (*2) × 100

*1 Excluding earthquake insurance under the Law concerning Earthquake Insurance and compulsory automobile liability insurance.

*2 Earned premiums = Net premiums written - Unearned premiums as of the end of current period (*3) + Unearned premiums as of the end of previous fiscal year (*3)

*3 Unearned premiums are premiums corresponding to the remaining duration of insurance policies at the end of the period.

- Expense ratio (private sector)

Expense ratio (private sector) = (Agency commissions and brokerage + Operating and general administrative expenses on underwriting) / Net premiums written × 100

- Combined ratio (private sector)

Combined ratio (private sector) = Loss ratio (private sector, E/I basis) + Expense ratio (private sector)

- Amount of Policies in force
 - Individual insurance and group insurance
 - Total amount of death benefits under policies in force at the end of the period.
 - Individual annuities
 - ① Individual annuities whose payments have not yet commenced: amount of funds for annuity payments that is expected to have accrued at the commencement of annuity payments.
 - ② Individual annuities whose payments have already commenced: amount of underwriting reserves.
 - Group annuities
 - Amount of underwriting reserves.

- Amount of New policies
 - Individual insurance and group insurance
 - Total amount of death benefits under new policies issued during the current period.
 - Individual annuities
 - Amount of funds for annuity payments that is expected to have accrued at the commencement of annuity payments for new policies issued during the current period.
 - Group annuities
 - First installment of premium payments.

- Annualized premiums

Annualized premiums are amount of premiums per year calculated by dividing aggregate amount of premiums by the duration of insurance policies.

- Medical coverage, accelerated death benefits, etc.

Medical coverage, accelerated death benefits, etc. includes coverage for medical expense (e.g. hospitalization and operation), accelerated death benefits (e.g. specific diseases and nursing care) and exemption of obligation to pay insurance premiums excluding those caused by disability but including those caused by specific diseases, nursing care, etc.

- Solvency margin ratio
 - In addition to reserves to cover claim payments, payments for maturity refunds of saving type insurance policies, etc., it is necessary for insurance companies to maintain sufficient solvency in order to cover risks that exceed normal estimates, e.g. occurrences of a major catastrophe, significant decline in value of assets held by insurance companies.
 - (C) Solvency margin ratio is the ratio of (A) Total amount of solvency margin (i.e. solvency of insurance companies in terms of their capital, reserves, etc.) to (B) Total amount of risks (i.e. risks that exceed normal estimates), which is calculated in accordance with the Insurance Business Act.

- “Risks that exceed normal estimates” is composed of risks described below.
 - ① (General) insurance risk, third sector insurance risk: risk that insurance claims occur in excess of normal estimates excluding catastrophe risk.
 - ② Assumed interest rate risk: risk that invested assets fail to yield assumed interest rates due to the aggravation of investment conditions.
 - ③ Minimum guarantee risk: risk that value of assets related to the minimum guarantee for benefits of insurance contracts which are managed as a separate account fluctuates in excess of normal estimates and falls below the minimum guaranteed benefits when they are to be paid.
 - ④ Asset management risk: risk that prices of retained securities and other assets fluctuate in excess of normal estimates.
 - ⑤ Business administration risk: risk that occurs in excess of normal estimates that does not fall under other categories.
 - ⑥ Catastrophe risk: risk that a major catastrophe in excess of normal estimates which is equivalent to the Great Kanto Earthquake or Isewan typhoon occurs.
- Solvency of insurance companies in terms of their capital, reserves, etc. ((A) Total amount of solvency margin) is the total amount of net assets excluding planned outflows, certain reserves (e.g. price fluctuation reserve, contingency reserve, catastrophe loss reserve, etc.) and part of unrealized gains/losses on land.
- Solvency margin ratio is one of the objective indicators used by the regulatory authority to supervise insurance companies. A ratio exceeding 200% indicates sufficient solvency to fulfill payment obligations such as insurance claims.