

## Summary of Consolidated Business Results of Tokio Marine Holdings, Inc. under Japanese GAAP for the year ended March 31, 2013

Company Name: Tokio Marine Holdings, Inc. (the "Company")

Stock Exchange Listings: Tokyo and Osaka

Securities Code Number: 8766

(URL: <http://www.tokiomarinehd.com/>)

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Scheduled date of ordinary general meeting of shareholders: June 24, 2013

Scheduled date for starting payment of dividends: June 25, 2013

Scheduled date for filing the securities report (Yuka shouken Houkokusho): June 24, 2013

Supplementary information for financial statements: Available

IR Conference Call: To be held (for analysts)

(Note) All amounts are truncated and all ratios are rounded.

### 1. Consolidated Business Results for the year ended March 31, 2013 (April 1, 2012 to March 31, 2013)

#### (1) Consolidated Results of Operations

(Note) Ratios reflect changes from the previous fiscal year.

	Ordinary income		Ordinary profit		Net income	
	million yen	%	million yen	%	million yen	%
Year ended March 31, 2013	3,857,769	12.9	207,457	29.4	129,578	2,059.0
Year ended March 31, 2012	3,415,984	3.9	160,324	26.7	6,001	(91.7)

(Note) Comprehensive income:

Year ended March 31, 2013 548,251 million yen - %

Year ended March 31, 2012 (10,558) million yen - %

	Net income per share - Basic	Net income per share - Diluted	Ratio of net income to equity	Ratio of ordinary profit to total assets	Ratio of ordinary profit to ordinary income
	yen	yen	%	%	%
Year ended March 31, 2013	168.93	168.77	6.2	1.2	5.4
Year ended March 31, 2012	7.82	7.81	0.3	1.0	4.7

(Reference purpose only) Equity in earnings (losses) of affiliates:

Year ended March 31, 2013 (1,526) million yen

Year ended March 31, 2012 685 million yen

#### (2) Consolidated Financial Conditions

	Total assets	Net assets	Ratio of equity capital to total assets	Net assets per share
	million yen	million yen	%	yen
As of March 31, 2013	18,029,442	2,363,183	13.0	3,051.58
As of March 31, 2012	16,338,460	1,857,465	11.3	2,398.66

(Reference purpose only) Equity capital:

As of March 31, 2013 2,340,670 million yen

As of March 31, 2012 1,839,604 million yen

#### (3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of fiscal year
	million yen	million yen	million yen	million yen
Year ended March 31, 2013	138,724	(761,058)	485,443	979,389
Year ended March 31, 2012	72,429	(200,542)	101,089	1,092,680

### 2. Dividends

	Cash dividends per share					Total amount of annual dividends	Ratio of cash dividends to consolidated net income	Ratio of cash dividends to consolidated net assets
	First quarter	Second quarter	Third quarter	Year-end	Annual total			
	yen	yen	yen	yen	yen	million yen	%	%
Fiscal year ended March 31, 2012	-	25.00	-	25.00	50.00	38,346	639.4	2.1
Fiscal year ended March 31, 2013	-	27.50	-	27.50	55.00	42,187	32.6	2.0
Fiscal year ending March 31, 2014 (Forecasts)	-	30.00	-	30.00	60.00		27.1	

### 3. Consolidated Business Forecast for the fiscal year ending March 31, 2014 (April 1, 2013 to March 31, 2014)

(Note) Ratios reflect changes from the previous fiscal year.

	Ordinary profit		Net income		Net income per share	
	million yen	%	million yen	%	yen	yen
Fiscal year ending March 31, 2014	270,000	30.1	170,000	31.2		221.63

**\*Notes**

(1) Significant changes with respect to the subsidiaries of the Company (changes in Specified Subsidiaries (“tokutei kogaisha”) that resulted in a change in the scope of consolidation) during the year ended March 31, 2013: None

(2) Changes in accounting policies, changes in accounting estimates, and retrospective restatements

(a) Changes in accounting policies to reflect amendments of accounting standards and related matters: Yes

(b) Changes in accounting policies other than (a): None

(c) Changes in accounting estimates: Yes

(d) Retrospective restatements: None

(Note) The changes above fall under "Changes in accounting policies which are difficult to distinguish from changes in accounting estimates" set forth in article 14-7 of the Regulations Concerning Terminology, Forms and Preparation Methods of Consolidated Financial Statements. Please see "Changes in significant matters related to consolidated financial statements" for details.

(3) Number of shares issued (common share)

(a) Total number of the shares issued (including treasury shares)

As of March 31, 2013 769,524,375 shares

As of March 31, 2012 804,524,375 shares

(b) Number of treasury shares held

As of March 31, 2013 2,490,205 shares

As of March 31, 2012 37,596,309 shares

(c) Average number of shares outstanding

During the year ended March 31, 2013 767,023,881 shares

During the year ended March 31, 2012 766,914,145 shares

**(Reference purpose only) Summary of Non-consolidated Business Results of Tokio Marine Holdings, Inc. under Japanese GAAP for the year ended March 31, 2013**

**1. Non-consolidated Business Results for the year ended March 31, 2013 (April 1, 2012 to March 31, 2013)**

**(1) Non-consolidated Results of Operations**

(Note) Ratios reflect changes from the previous fiscal year.

	Operating income		Operating profit		Ordinary profit		Net income	
	million yen	%	million yen	%	million yen	%	million yen	%
Year ended March 31, 2013	48,718	(42.0)	41,944	(46.0)	41,866	(46.2)	41,860	(32.6)
Year ended March 31, 2012	83,955	(34.3)	77,699	(36.1)	77,747	(36.1)	62,110	(22.6)

	Net income per share - Basic		Net income per share - Diluted	
	yen		yen	
Year ended March 31, 2013	54.57		54.52	
Year ended March 31, 2012	80.98		80.92	

**(2) Non-consolidated Financial Conditions**

	Total assets	Net assets	Ratio of equity capital to total assets	Net assets per share
	million yen	million yen	%	yen
As of March 31, 2013	2,509,192	2,507,720	99.9	3,267.07
As of March 31, 2012	2,506,933	2,505,690	99.9	3,265.09

(Reference purpose only) Equity capital:

As of March 31, 2013 2,505,956 million yen

As of March 31, 2012 2,504,091 million yen

**2. Non-consolidated Business Forecast for the fiscal year ending March 31, 2014 (April 1, 2013 to March 31, 2014)**

(Note) Ratios reflect changes from the previous fiscal year.

	Operating income		Ordinary profit		Net income		Net income per share
	million yen	%	million yen	%	million yen	%	yen
Fiscal year ending March 31, 2014	18,000	(63.1)	11,000	(73.7)	11,000	(73.7)	14.34

**\*Disclosure regarding the execution of the audit process**

This “Summary of Consolidated Business Results” (“tanshin”) is outside the scope of the external auditor’s annual audit procedure required by the Financial Instruments and Exchange Act. The audit process has not been completed as of the date of the disclosure in the “Summary of Consolidated Business Results”.

**\*Notes concerning the business forecast and other items**

Any business forecasts contained in this document are based on information available to the Company as of the date of this document and certain assumptions, and actual results may materially differ from the forecasts depending upon various factors. For key assumptions for the business forecasts and other related information, please refer to "Business Results" on page 2 of the Appendix.

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## 1. Business results

### (1) Analysis on business results

(a) Consolidated results of operations for the fiscal year ended March 31, 2013

During the fiscal year ended March 31, 2013, quantitative easing by the Federal Reserve supported a gradual recovery in the U.S. economy, while European economies generally remained in a downturn despite measures being taken to address the sovereign debt crisis. In many developing nations, economic growth slowed as a result of the decelerating world economy and other factors.

In Japan, the economy gradually improved amid the depreciation of the yen and rising share prices in the latter half of the fiscal year.

Under these conditions, as a result of our efforts to improve performance centered on our property and casualty and life insurance businesses, our operating results for the year ended March 31, 2013 were as follows:

Compared to the fiscal year ended March 31, 2012, ordinary income increased by 441.7 billion yen to 3,857.7 billion yen, the main components of which were underwriting income of 3,149.3 billion yen and investment income of 636.4 billion yen. Compared to the fiscal year ended March 31, 2012, ordinary expenses increased by 394.6 billion yen to 3,650.3 billion yen, the main components of which were underwriting expenses of 3,013.6 billion yen, investment expenses of 48.3 billion yen, and operating and general administrative expenses of 560.6 billion yen.

As a result, ordinary profit increased by 47.1 billion yen to 207.4 billion yen. Net income, composed of ordinary profit plus extraordinary gains minus extraordinary losses and total income taxes, increased by 123.5 billion yen to 129.5 billion yen.

Results from our reporting segments are as follows.

In the domestic property and casualty insurance business, ordinary income was 2,470.4 billion yen, a decrease of 192.9 billion yen from the fiscal year ended March 31, 2012. Ordinary profit composed of ordinary income minus ordinary expenses (including 1,250.3 billion yen of net claims paid and other) was 167.0 billion yen, a decrease of 38.7 billion yen from the fiscal year ended March 31, 2012.

In the domestic life insurance business, ordinary income was 689.5 billion yen, an increase of 259.2 billion yen from the fiscal year ended March 31, 2012. Ordinary profit composed of ordinary income minus ordinary expenses (including 185.6 billion yen of life insurance claims and other) was 20.0 billion yen, an increase of 12.5 billion yen from the fiscal year ended March 31, 2012.

In the overseas insurance business, ordinary income was 807.0 billion yen, an increase of 276.7 billion yen from the fiscal year ended March 31, 2012. Ordinary profit composed of ordinary income minus ordinary expenses (including 335.3 billion yen of net claims paid and other) was 37.9 billion yen, an increase of 92.5 billion yen from the fiscal year ended March 31, 2012.

## (b) Consolidated business forecast for the fiscal year ending March 31, 2014

The Company's consolidated business forecast for the fiscal year ending March 31, 2014 is 270.0 billion yen in ordinary profit and 170.0 billion yen in net income. The forecast is primarily based on the following assumptions.

- With regard to net premiums written and life insurance premiums, the Company expects 2,710.0 billion yen and 460.0 billion yen respectively, based on the Company's own projections taking into consideration the results of previous years.
- As for net incurred claims related to natural disasters, based on the Company's prior experience we expect 35.0 billion yen by Tokio Marine & Nichido Fire Insurance Co., Ltd. ("Tokio Marine & Nichido") and 3.0 billion yen by Nisshin Fire & Marine Insurance Co., Ltd.
- With regard to interest rates, exchange rates and equity market conditions, the Company assumes there will not be significant changes from market rates and conditions as of March 31, 2013.

The forecast described above is based on the information available to the Company as of the date of this document and the assumptions above. The actual results may materially differ from the forecast depending upon various factors.

**(2) Analysis on financial condition**

As of March 31, 2013, consolidated total assets were 18,029.4 billion yen. This represents an increase of 1,690.9 billion yen, which was mainly attributable to the new consolidation of Delphi Financial Group, Inc.

Cash flows for the fiscal year ended March 31, 2013 were as follows:

Net cash provided by operating activities was 138.7 billion yen, an increase of 66.2 billion yen compared to the fiscal year ended March 31, 2012, due mainly to an increase in premium income. Net cash used in investing activities decreased by 560.5 billion yen to 761.0 billion yen, mainly as a result of cash used to acquire Delphi Financial Group, Inc. and to purchase securities. Due mainly to an increase in cash received under securities lending transactions, net cash provided by financing activities increased by 384.3 billion yen to 485.4 billion yen.

As a result, the balance of cash and cash equivalents was 979.3 billion yen, a decrease of 113.2 billion yen from the fiscal year ended March 31, 2012.

The capital ratios and market-value basis capital ratios are shown below.

(%)

	Fiscal year ended March 31, 2009	Fiscal year ended March 31, 2010	Fiscal year ended March 31, 2011	Fiscal year ended March 31, 2012	Fiscal year ended March 31, 2013
Capital ratios	10.7	12.6	11.4	11.3	13.0
Market-value basis capital ratios	12.4	12.0	10.3	10.7	11.3

(Note)

1. The "capital ratio" is defined by ("equity capital" / "total assets") x 100.
2. The "market-value basis capital ratio" is defined by ("market capitalization" / "total assets") x 100.
3. As Tokio Marine Group's main business is the insurance business, "Cash flow and interest-bearing liabilities ratio" and "Interest coverage ratio" are not stated.

## 2. Management Policies

### (1) Management policies

In November 2003, the Company formulated the “Tokio Marine Group Corporate Philosophy” to be upheld by all officers and employees of the Group.

#### “Tokio Marine Group Corporate Philosophy”

Tokio Marine Group is committed to the continuous enhancement of corporate value, with customer trust at the base of all of its activities.

- By providing customers with the highest quality products and services, we will spread safety and security to all around us.
- For fulfilling our responsibility to shareholders, we will pursue global development of sound, growing and profitable businesses.
- For promoting the creativity of each and every employee, we will foster a corporate culture which encourages free and open communications.
- While demonstrating responsible management as a good corporate citizen, we will make a positive contribution to society.

### (2) Targeted management indices

As target indices to present business results of the overall Group, the Company adopts “adjusted earnings” and “adjusted return on equity (ROE)”. For the fiscal year ending March 31, 2014, the Company expects approximately 226.0 billion yen in adjusted earnings and 6.6% as an adjusted ROE.

(Note) In order to capture and enhance the corporate value of Tokio Marine Group, targeted earnings and the ROE are based on “adjusted earnings”, which are calculated as follows:

- Adjusted ROE = Adjusted earnings / Adjusted capital (average balance basis)
- Adjusted Earnings\*1 = Total of adjusted earnings for each business segment described below
  - (a) Property and casualty insurance business
    - Adjusted earnings = Net income determined following financial accounting principles + Provision for catastrophe reserve, etc.\*2 + Provision for price fluctuation \*2 – Gains (losses) from sales or valuations of ALM bonds and interest rate swaps\*3 – Gains (losses) from sales or valuations of stocks and properties – Extraordinary gains/losses, valuation allowances and others
  - (b) Life insurance business\*4
    - Adjusted earnings = Increase in embedded value\*5 during the fiscal year – Capital transactions, such as capital increase
  - (c) Other businesses
    - Net income determined following financial accounting principles
- Adjusted Capital\*1 = Total of adjusted capital of each business segment described below
  - (a) Property and casualty insurance business
    - Adjusted capital = Capital determined following financial accounting principles + Catastrophe reserve, etc. + Price fluctuation reserve

## (b) Life insurance business

Adjusted capital = Embedded value

## (c) Other businesses

Net assets determined following financial accounting principles

\*1 After tax

\*2 Reversals are subtracted

\*3 ALM: asset liability management

Fluctuations in the market value of liabilities of ALM is excluded

\*4 Calculation are based on (c) above for life insurance companies in certain regions (overhead costs incurred by the head office are deducted from profits)

\*5 Embedded value: An indexed value in which the net present value of profits to be gained from premiums written is added to the net asset value

The adjusted earnings and the adjusted ROE above for the fiscal year ending March 31, 2014 were announced in the press release dated May 20, 2013.

## (3) Medium- to long-term business strategies and issues facing Tokio Marine Group

In order for Tokio Marine Group to maintain sustainable growth in the current challenging business environment, we think it essential that we provide quality products and services offering value which customers can appreciate, so that we will attract more customers and strengthen our corporate structure, which can improve our global competitiveness.

In “Innovation and Execution 2014”, Tokio Marine Group aims to steadily build on its prior efforts and push to fulfill our medium- to long-term business vision of becoming a “global insurance group maintaining growth by offering quality that customers select”.





(Strategies in our core businesses)

[Domestic property and casualty insurance business]

To improve the profitability of our mainstay auto insurance we aim to revise our coverage and premiums, and further curtail operating expenses. We also plan to comprehensively improve our points of contact with customers in order to steadily maintain our competitive advantage. Through these efforts, we aim to achieve industry-leading growth and a business structure that can maintain a combined ratio\* of about 95%.

[Domestic life insurance business]

We will use our Group strength of property and casualty insurance representative channels to cross-market and further promote consulting product sales. We will also target sustainable growth by expanding the market through the introduction of new products and other efforts.

[Overseas insurance business]

We intend to achieve stable and high profitability through operations centering on Philadelphia Consolidated Holding Corp., Kiln Group Limited and reinsurance companies, our core overseas firms. We are working for a successful management integration with Delphi Financial Group Inc., while actively pursuing business expansion in Asia, Brazil and other emerging economies to ensure future growth. We plan to continue our investments in new businesses which may improve our capital efficiency.

[Financial and other business]

In the course of developing its financial services business, the Group will focus on fee-based asset management businesses offering high capital efficiency. In its general businesses, the Group will use its risk management and certain other businesses to foster synergies within the Group and contribute to our overall growth and profitability.

\* Combined ratio is a profitability indicator for the property and casualty insurance businesses that is calculated as a percentage by using premiums-written as the denominator and claims-paid plus expenses as the numerator. A 100% combined ratio means balanced income and expenditure, and a combined ratio below 100% indicates more profitable underwriting.

### 3. Consolidated Financial Statements

Tokio Marine Holdings, Inc.

#### (1) Consolidated Balance Sheet

(Yen in millions)

	As of March 31, 2012	As of March 31, 2013
<b>Assets</b>		
Cash and bank deposits	405,432	436,113
Call loans	128,391	211,216
Receivables under resale agreements	304,931	299,917
Receivables under security borrowing transactions	58,753	28,366
Monetary receivables bought	863,794	796,195
Money trusts	3,163	5,399
Securities	12,229,159	13,845,820
Loans	424,743	380,884
Tangible fixed assets	303,819	306,965
Land	144,356	143,651
Buildings	137,455	131,906
Construction in progress	1,818	11,125
Other tangible fixed assets	20,189	20,282
Intangible fixed assets	320,145	428,196
Software	4,786	13,196
Goodwill	243,091	270,291
Other intangible fixed assets	72,266	144,708
Other assets	1,066,905	1,207,109
Deferred tax assets	174,201	50,119
Customers' liabilities under acceptances and guarantees	74,359	71,766
Allowance for doubtful accounts	(19,340)	(38,631)
<b>Total assets</b>	<b>16,338,460</b>	<b>18,029,442</b>
<b>Liabilities</b>		
Insurance liabilities	11,822,090	12,784,044
Outstanding claims	1,444,219	1,685,114
Underwriting reserves	10,377,870	11,098,930
Corporate bonds	111,140	139,304
Other liabilities	2,051,509	2,167,815
Payables under security lending transactions	1,142,039	1,113,960
Other liabilities	909,470	1,053,854
Retirement benefit obligations	175,094	186,395
Retirement benefit obligations for directors	25	31
Provision for employees' bonus	24,381	36,794
Reserve under the special law	70,137	74,491
Price fluctuation reserve	70,137	74,491
Deferred tax liabilities	41,291	105,099
Negative goodwill	110,964	100,515
Acceptances and guarantees	74,359	71,766
<b>Total liabilities</b>	<b>14,480,995</b>	<b>15,666,258</b>
<b>Net assets</b>		
Shareholders' equity		
Share capital	150,000	150,000
Retained earnings	1,104,810	1,088,315
Treasury shares	(109,418)	(7,237)
<b>Total shareholders' equity</b>	<b>1,145,391</b>	<b>1,231,078</b>
<b>Accumulated other comprehensive income</b>		
Unrealized gains on securities, net of taxes	828,245	1,172,896
Deferred gains (losses) on hedge transactions	22,780	21,921
Foreign currency translation adjustments	(156,812)	(85,226)
<b>Total accumulated other comprehensive income</b>	<b>694,213</b>	<b>1,109,592</b>
<b>Share acquisition rights</b>	<b>1,598</b>	<b>1,763</b>
<b>Non-controlling interests</b>	<b>16,261</b>	<b>20,749</b>
<b>Total net assets</b>	<b>1,857,465</b>	<b>2,363,183</b>
<b>Total liabilities and net assets</b>	<b>16,338,460</b>	<b>18,029,442</b>

**(2) Consolidated Statement of Income and Consolidated Statement of Comprehensive Income**  
**(Consolidated Statement of Income)**

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
<b>Ordinary income</b>	3,415,984	3,857,769
<b>Underwriting income</b>	2,978,100	3,149,378
Net premiums written	2,324,492	2,558,010
Deposit premiums from policyholders	141,640	116,599
Investment income on deposit premiums	60,800	56,330
Life insurance premiums	344,550	399,845
Reversal of outstanding claims	-	13,034
Reversal of underwriting reserves	100,727	-
Other underwriting income	5,888	5,557
<b>Investment income</b>	372,910	636,425
Interest and dividends	226,291	261,898
Gains on money trusts	289	737
Gains on trading securities	3,608	3,619
Gains on sales of securities	139,434	112,218
Gains on redemption of securities	292	1,068
Investment gains on separate accounts	52,693	290,296
Other investment income	11,100	22,916
Transfer of investment income on deposit premiums	(60,800)	(56,330)
<b>Other ordinary income</b>	64,974	71,965
Amortization of negative goodwill	10,250	10,450
Equity in earnings of affiliates	685	-
Other ordinary income	54,038	61,514
<b>Ordinary expenses</b>	3,255,660	3,650,311
<b>Underwriting expenses</b>	2,698,374	3,013,696
Net claims paid	1,660,040	1,585,558
Loss adjustment expenses	97,130	114,886
Agency commissions and brokerage	445,605	495,765
Maturity refunds to policyholders	256,028	262,189
Dividends to policyholders	765	380
Life insurance claims	155,113	246,755
Provision for outstanding claims	78,014	-
Provision for underwriting reserves	-	303,420
Other underwriting expenses	5,676	4,740
<b>Investment expenses</b>	38,197	48,344
Losses on money trusts	295	198
Losses on sales of securities	18,253	6,568
Impairment losses on securities	10,172	7,324
Losses on redemption of securities	3,220	1,311
Losses on derivatives	1,998	29,847
Other investment expenses	4,257	3,094
<b>Operating and general administrative expenses</b>	515,563	560,648
<b>Other ordinary expenses</b>	9,375	33,307
Interest expenses	2,839	5,190
Increase in allowance for doubtful accounts	-	19,799
Losses on bad debts	56	182
Equity in losses of affiliates	-	1,526
Amortization of deferred assets under Article 113 of the Insurance Business Act	1,659	2,502
Other ordinary expenses	4,820	4,105
<b>Deferred expenses under Article 113 of the Insurance Business Act</b>	(5,850)	(5,685)
<b>Ordinary profit</b>	160,324	207,457

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
<b>Extraordinary gains</b>	4,901	11,202
Gains on disposal of fixed assets	3,132	9,822
Gains on negative goodwill	57	9
Other extraordinary gains	1,712	1,370
<b>Extraordinary losses</b>	11,962	16,095
Losses on disposal of fixed assets	2,542	1,467
Impairment losses on fixed assets	1,364	2,395
Losses on step acquisitions	2,762	-
Losses on changes in equity of subsidiaries and affiliates	113	-
Provision under the special law	4,282	4,353
Provision for price fluctuation reserve	4,282	4,353
Other extraordinary losses	897	7,880
<b>Income before income taxes and non-controlling interests</b>	153,263	202,564
<b>Income taxes - current</b>	72,931	65,865
<b>Income taxes - deferred</b>	73,935	5,963
<b>Total income taxes</b>	146,866	71,829
<b>Income before non-controlling interests</b>	6,397	130,735
<b>Non-controlling interests</b>	395	1,156
<b>Net income</b>	6,001	129,578

**(Consolidated Statement of Comprehensive Income)**

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
<b>Income before non-controlling interests</b>	6,397	130,735
<b>Other comprehensive income</b>		
Unrealized gains on securities, net of taxes	6,733	344,884
Deferred gains (losses) on hedge transactions	6,297	(859)
Foreign currency translation adjustments	(31,495)	71,638
Share of other comprehensive income of affiliates accounted for by the equity method	1,508	1,851
<b>Total other comprehensive income</b>	(16,955)	417,515
<b>Total comprehensive income</b>	(10,558)	548,251
Comprehensive income attributable to:		
Owners of the parent	(10,032)	544,957
Non-controlling interests	(526)	3,293

**(3) Consolidated Statement of Changes in Shareholders' Equity**

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
<b>Shareholders' equity</b>		
<b>Share capital</b>		
Beginning balance	150,000	150,000
Changes during the year		
Total changes during the year	-	-
Ending balance	150,000	150,000
<b>Retained earnings</b>		
Beginning balance	1,135,510	1,104,810
Changes during the year		
Dividends	(38,343)	(40,266)
Net income	6,001	129,578
Disposition of treasury shares	(30)	(49)
Retirement of treasury shares	-	(101,860)
Changes in the scope of consolidation	2,089	(110)
Changes in the scope of equity method	(88)	-
Others (Note)	(327)	(3,785)
Total changes during the year	(30,699)	(16,494)
Ending balance	1,104,810	1,088,315
<b>Treasury shares</b>		
Beginning balance	(109,749)	(109,418)
Changes during the year		
Repurchase of treasury shares	(38)	(43)
Disposition of treasury shares	368	364
Retirement of treasury shares	-	101,860
Total changes during the year	330	102,181
Ending balance	(109,418)	(7,237)
<b>Total shareholders' equity</b>		
Beginning balance	1,175,760	1,145,391
Changes during the year		
Dividends	(38,343)	(40,266)
Net income	6,001	129,578
Repurchase of treasury shares	(38)	(43)
Disposition of treasury shares	338	314
Changes in the scope of consolidation	2,089	(110)
Changes in the scope of equity method	(88)	-
Others (Note)	(327)	(3,785)
Total changes during the year	(30,369)	85,686
Ending balance	1,145,391	1,231,078

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
<b>Accumulated other comprehensive income</b>		
<b>Unrealized gains on securities, net of tax</b>		
Beginning balance	822,481	828,245
Changes during the year		
Net changes in items other than shareholders' equity	5,763	344,651
Total changes during the year	5,763	344,651
Ending balance	828,245	1,172,896
<b>Deferred gains (losses) on hedge transactions</b>		
Beginning balance	16,483	22,780
Changes during the year		
Net changes in items other than shareholders' equity	6,297	(859)
Total changes during the year	6,297	(859)
Ending balance	22,780	21,921
<b>Foreign currency translation adjustments</b>		
Beginning balance	(128,181)	(156,812)
Changes during the year		
Net changes in items other than shareholders' equity	(28,631)	71,586
Total changes during the year	(28,631)	71,586
Ending balance	(156,812)	(85,226)
<b>Share acquisition rights</b>		
Beginning balance	1,426	1,598
Changes during the year		
Net changes in items other than shareholders' equity	171	164
Total changes during the year	171	164
Ending balance	1,598	1,763
<b>Non-controlling interests</b>		
Beginning balance	16,506	16,261
Changes during the year		
Net changes in items other than shareholders' equity	(244)	4,487
Total changes during the year	(244)	4,487
Ending balance	16,261	20,749
<b>Total net assets</b>		
Beginning balance	1,904,477	1,857,465
Changes during the year		
Dividends	(38,343)	(40,266)
Net income	6,001	129,578
Repurchase of treasury shares	(38)	(43)
Disposition of treasury shares	338	314
Changes in the scope of consolidation	2,089	(110)
Changes in the scope of equity method	(88)	-
Others (Note)	(327)	(3,785)
Net changes in items other than shareholders' equity	(16,642)	420,031
Total changes during the year	(47,012)	505,718
Ending balance	1,857,465	2,363,183

(Note) "Others" consisted mainly of reclassification adjustments of deferred tax in accordance with accounting standards adopted by foreign consolidated subsidiaries, etc.

## (4) Consolidated Statement of Cash Flows

(Yen in millions)

	Year ended March 31, 2012	Year ended March 31, 2013
<b>I Cash flows from operating activities</b>		
Income before income taxes and non-controlling interests	153,263	202,564
Depreciation	30,033	35,413
Impairment losses on fixed assets	1,364	2,395
Amortization of goodwill	16,719	21,998
Amortization of negative goodwill	(10,250)	(10,450)
(Gains) on negative goodwill	(57)	(9)
(Decrease) increase in outstanding claims	78,970	(8,007)
Increase (decrease) in underwriting reserves	(103,533)	325,421
Increase (decrease) in allowance for doubtful accounts	(1,937)	18,199
Increase in retirement benefit obligations	7,193	6,315
Increase in retirement benefit obligations for directors	7	5
Increase in provision for employees' bonus	1,900	10,030
Increase in price fluctuation reserve	4,282	4,353
Interest and dividends	(226,291)	(261,898)
Net (gains) on securities	(111,213)	(97,414)
Interest expenses	2,839	5,190
Foreign exchange (gains) losses	2,435	(12,225)
(Gains) on tangible fixed assets	(547)	(8,347)
Equity in losses (earnings) of affiliates	(685)	1,526
Investment (gains) on separate accounts	(52,693)	(290,296)
(Increase) decrease in other assets (other than investing and financing activities)	74,863	(34,266)
Increase in other liabilities (other than investing and financing activities)	17,080	29,087
Others	(3,486)	(825)
Sub-total	(119,741)	(61,239)
Interest and dividends received	229,473	274,411
Interest paid	(2,920)	(5,452)
Income taxes paid	(38,498)	(91,698)
Others	4,115	22,703
Net cash provided by operating activities	72,429	138,724
<b>II Cash flows from investing activities</b>		
Net (increase) in deposit	(146,996)	(17,168)
Purchases of monetary receivables bought	(341,959)	(279,494)
Proceeds from sales and redemption of monetary receivables bought	560,155	313,295
Purchase of money trusts	-	(2,500)
Proceeds from sales of money trusts	10,887	802
Purchases of securities	(2,809,973)	(3,698,409)
Proceeds from sales and redemption of securities	2,832,904	3,521,343
New loans	(183,064)	(174,092)
Proceeds from collection of loans	240,412	229,387
Change in cash collateral under security borrowing and lending transactions	(335,223)	(428,891)
Others	(2,095)	(21,935)
II (a) Sub-total	(174,953)	(557,663)
( I + II (a) )	(102,524)	(418,939)
Purchases of tangible fixed assets	(21,341)	(21,476)
Proceeds from sales of tangible fixed assets	6,911	13,307
Acquisition of consolidated subsidiaries, net of cash acquired	(10,983)	(197,100)
Payments for additional investments in subsidiaries	(175)	(69)
Acquisition of business, net of cash acquired	-	1,945
Net cash (used in) investing activities	(200,542)	(761,058)
<b>III Cash flows from financing activities</b>		
Proceeds from borrowing	170,000	108,829
Repayments of borrowing	(88,703)	(1,390)
Proceeds from issuance of short-term corporate bonds	-	9,999
Redemption of short-term corporate bonds	-	(10,000)
Proceeds from issuance of corporate bonds	100	-
Redemption of corporate bonds	(13,857)	(11,990)
Change in cash collateral under security lending transactions	73,396	431,200
Repurchases of treasury share	(38)	(43)
Dividends paid	(38,302)	(40,214)
Dividends paid to non-controlling interests	(588)	(545)
Proceeds from paid-up share capital from non-controlling interests	1,079	1,199
Others	(1,995)	(1,600)
Net cash provided by financing activities	101,089	485,443
<b>IV Effect of exchange rate changes on cash and cash equivalents</b>	(6,562)	22,045
<b>V Net (decrease) in cash and cash equivalents</b>	(33,586)	(114,845)
<b>VI Cash and cash equivalents at beginning of year</b>	1,120,399	1,092,680
<b>VII Net increase in cash and cash equivalents due to newly consolidated subsidiaries</b>	4,231	1,554
<b>VIII Net increase in cash and cash equivalents due to merger with non-consolidated subsidiaries</b>	1,635	-
<b>IX Cash and cash equivalents at end of year</b>	1,092,680	979,389



(5) Notes regarding going concern assumption

Not applicable.

(6) Changes in significant matters related to consolidated financial statements

(Changes in accounting policies which are difficult to distinguish from changes in accounting estimates)

Starting from the first quarter of the fiscal year ended March 31, 2013, the Company and its major consolidated domestic subsidiaries have revised their depreciation method for tangible fixed assets acquired on or after April 1, 2012, in accordance with the revision of the Corporation Tax Act.

The changes had immaterial impact on ordinary profit and income before income taxes for the year ended March 31, 2013.

**Segment information**

Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)

(Yen in millions)

	Reportable segments					Adjustments (Note 1)	Amounts shown on the consolidated financial statements (Note 2)
	Domestic property and casualty insurance	Domestic life insurance	Overseas insurance	Financial and other	Total		
Ordinary income							
Ordinary income from external customers	2,656,923	430,157	530,060	44,186	3,661,326	(245,341)	3,415,984
Ordinary income from transactions with other operating segments	6,429	122	187	24,922	31,662	(31,662)	-
Total	2,663,352	430,280	530,247	69,109	3,692,989	(277,004)	3,415,984
Segment profit (loss)	205,737	7,523	(54,653)	1,715	160,323	0	160,324
Segment assets	7,834,483	6,162,382	2,055,259	312,368	16,364,492	(26,032)	16,338,460
Other items							
Depreciation	18,300	422	10,833	477	30,033	-	30,033
Amortization of goodwill	283	-	16,435	-	16,719	-	16,719
Amortization of negative goodwill	8,917	248	919	165	10,250	-	10,250
Interest and dividends	120,340	63,461	43,480	156	227,438	(1,146)	226,291
Interest paid	1,793	782	16	311	2,903	(64)	2,839
Equity in earnings of affiliates	-	-	685	-	685	-	685
Investments in affiliates accounted for by the equity method	-	-	15,610	-	15,610	-	15,610
Increase in tangible and intangible fixed assets	10,379	401	4,045	8,752	23,579	(36)	23,542

(Note)

1. Descriptions of "Adjustments" are as follows:

- (1) The major component of "Adjustments" for "Ordinary income from external customers" amounted to (245,341) million yen is the transfer of "Provision for underwriting reserves" of 175,337 million yen. This item is included in "Ordinary expenses" of "Domestic life insurance" segment, while in the consolidated statement of income this amount is included in "Reversal of underwriting reserves" within "Ordinary income".
  - (2) "Adjustments" for "Segment profit" of 0 million yen is the elimination of inter-segment transactions.
  - (3) "Adjustments" for "Segment assets" of (26,032) million yen is the elimination of inter-segment transactions.
  - (4) "Adjustments" for "Other items" is the elimination of inter-segment transactions.
2. "Segment profit" is reconciled to "Ordinary profit" in the consolidated statement of income.

Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)

(Yen in millions)

	Reportable segments					Adjustments (Note 1)	Amounts shown on the consolidated financial statements (Note 2)
	Domestic property and casualty insurance	Domestic life insurance	Overseas insurance	Financial and other	Total		
Ordinary income							
Ordinary income from external customers	2,441,151	689,483	806,818	48,203	3,985,657	(127,888)	3,857,769
Ordinary income from transactions with other operating segments	29,292	50	221	24,743	54,307	(54,307)	-
Total	2,470,444	689,533	807,040	72,946	4,039,964	(182,195)	3,857,769
Segment profit (loss)	167,021	20,068	37,910	(17,552)	207,447	9	207,457
Segment assets	7,525,558	6,970,650	3,411,569	154,308	18,062,086	(32,644)	18,029,442
Other items							
Depreciation	15,599	364	18,998	450	35,413	-	35,413
Amortization of goodwill	283	-	21,715	-	21,998	-	21,998
Amortization of negative goodwill	8,917	248	919	365	10,450	-	10,450
Interest and dividends	124,172	70,864	67,707	183	262,928	(1,030)	261,898
Interest paid	2,610	1,002	1,442	142	5,198	(7)	5,190
Equity in earnings of affiliates	-	-	(1,526)	-	(1,526)	-	(1,526)
Investments in affiliates accounted for by the equity method	-	-	13,701	-	13,701	-	13,701
Increase in tangible and intangible fixed assets	19,462	477	6,065	224	26,230	(24)	26,206

(Note)

1. Descriptions of "Adjustments" are as follows:

- (1) The major component of "Adjustments" for "Ordinary income from external customers" amounted to (127,888) million yen is the transfer of "Reversal of underwriting reserves" of 117,253 million yen. This item is included in "Ordinary income" of "Domestic property and casualty insurance" segment, while in the consolidated statement of income this amount is included in "Provision for underwriting reserves" within "Ordinary expenses".
  - (2) "Adjustments" for "Segment profit" of 9 million yen is the elimination of inter-segment transactions.
  - (3) "Adjustments" for "Segment assets" of (32,644) million yen is the elimination of inter-segment transactions.
  - (4) "Adjustments" for "Other items" is the elimination of inter-segment transactions.
2. "Segment profit" is reconciled to "Ordinary profit" in the consolidated statement of income.

**Per share information**

(Yen)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
Net assets per share	2,398.66	3,051.58
Net income per share - Basic	7.82	168.93
Net income per share - Diluted	7.81	168.77

(Note) Calculation of "Net income per share - Basic" and "Net income per share - Diluted" is based on the following figures.

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)
Net income per share - Basic		
Net income (Yen in millions)	6,001	129,578
Net income not attributable to common shareholders (Yen in millions)	—	—
Net income attributable to common shareholders (Yen in millions)	6,001	129,578
Average number of shares outstanding (In thousand shares)	766,914	767,023
Net income per share - Diluted		
Adjustment of net income (Yen in millions)	—	—
Increase in the number of common shares (In thousand shares)	593	729
Increase in the number of share acquisition rights (In thousand shares)	593	729

**Business combinations and other matters**

## 1. Business combination by acquisition

On May 15, 2012, through Tokio Marine & Nichido, a subsidiary of the Company, the Company acquired 100% of the issued shares of Delphi Financial Group, Inc. ("Delphi"), a U.S. life and property and casualty insurance group.

## (1) Outline of the business combination

## a. Name of the acquiree

Delphi Financial Group, Inc.

## b. Business

Insurance group holding company

## c. Business combination objectives

Tokio Marine Group is: (1) seeking further growth in both the earnings and scale of its overseas businesses; (2) creating a more diverse business portfolio; and (3) establishing new business opportunities through synergies with PHLY and other current U.S. operations.

## d. Date of the business combination

May 15, 2012

## e. Form of the business combination

Reverse triangular merger under Delaware business combination laws

## f. Voting rights acquired through the business combination

100%

## (2) Period for which the acquiree's operating results are included in the consolidated statements of income of the Company

From July 1, 2012 to December 31, 2012

## (3) Acquisition cost and its detail

Consideration for Delphi shares acquired	213,570	million yen
Direct costs of the acquisition	1,484	million yen
Acquisition cost	215,054	million yen

## (4) Amount, reason for recognition, method and period of amortization of goodwill

## a. Amount of goodwill

41,355 million yen

## b. Reason for recognition of goodwill

The acquisition cost of the acquiree, which was calculated by taking into account projections of the acquiree's future revenue as of the valuation date, exceeded the net amounts of assets acquired and liabilities assumed.

## c. Period and method of amortization of goodwill

5 years using the straight line method

## (5) Assets and liabilities assumed on the date of the business combination and the main components

Item	Amount (Yen in millions)	Item	Amount (Yen in millions)
Total assets	770,550	Total liabilities	597,525
Securities included in total assets	433,488	Insurance liabilities included in total liabilities	462,969

## (6) Approximate impact on the consolidated statements of income, assuming that the business combination took place on the first day of the fiscal year ended March 31, 2013

The ordinary income, ordinary profit and net income would have increased by approximately 91,275 million yen, 2,966 million yen and 1,900 million yen, respectively.

These amounts represent the difference between the actual figures on consolidated statements of income of the Company for the fiscal year ended March 31, 2013 and the hypothetical amount of consolidated ordinary income, ordinary profit and net income, including Delphi's figures, calculated assuming that the business combination was completed at the beginning of the fiscal year ended March 31, 2013. The amortized amount of goodwill was calculated assuming that the entire goodwill for the acquisition recognized at the time of the business combination had arisen at the beginning of the fiscal year ended March 31, 2013.

## 2. Business combination by business transfer

On September 1, 2012, Tokio Marine Insurans (Malaysia) Berhad, a subsidiary of the Company, acquired the property and casualty insurance business from MUI Continental Insurance Berhad ("MUI") under the laws pertaining to insurance business in Malaysia.

## (1) Outline of the business combination

## a. Name of the acquiree

MUI Continental Insurance Berhad

## b. Business acquired

Property and casualty insurance business

## c. Business combination objectives

Tokio Marine Group mainly seeks to reinforce the base of its property and casualty insurance business in Malaysia, to improve business efficiency by increasing the scale of business to obtain growth opportunities, and also to provide more customer-oriented products and services in Malaysia.

## d. Date of the business combination

September 1, 2012

## e. Form of the business combination

Business transfer

## (2) Period for which the operating results of the business transferred are included in the consolidated statements of income of the Company

From October 1, 2012 to December 31, 2012

## (3) Acquisition cost and its detail

Consideration for the business transferred	4,571	million yen
Acquisition cost	4,571	million yen

## (4) Amount, reason for recognition, method and period of amortization of goodwill

## a. Amount of goodwill

3,748 million yen

## b. Reason for recognition of goodwill

The acquisition cost of the business, which was calculated by taking into account projections of the acquiree's future revenue as of the valuation date, exceeded the net amounts of assets acquired and liabilities assumed.

## c. Period and method of amortization of goodwill

5 years using the straight line method

## (5) Assets and liabilities assumed on the date of the business combination and the main components

Item	Amount (Yen in millions)	Item	Amount (Yen in millions)
Total assets	8,165	Total liabilities	7,342
Cash and bank deposits in total assets	6,517	Insurance liabilities included in total liabilities	4,956

**Subsequent events**

Not applicable.

#### 4. Others

##### (1) Summary of Consolidated Business Results

(Yen in millions, except for %)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)	Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)	Increase (Decrease)	Rate of change
<b>Ordinary income and expenses</b>				%
<b>Underwriting income</b>	2,978,100	3,149,378	171,277	5.8
Net premiums written	2,324,492	2,558,010	233,517	10.0
Deposit premiums from policyholders	141,640	116,599	(25,040)	(17.7)
Life insurance premiums	344,550	399,845	55,295	16.0
Reversal of outstanding claims	-	13,034	13,034	-
Reversal of underwriting reserves	100,727	-	(100,727)	(100.0)
<b>Underwriting expenses</b>	2,698,374	3,013,696	315,321	11.7
Net claims paid	1,660,040	1,585,558	(74,481)	(4.5)
Loss adjustment expenses	97,130	114,886	17,756	18.3
Agency commissions and brokerage	445,605	495,765	50,160	11.3
Maturity refunds to policyholders	256,028	262,189	6,161	2.4
Life insurance claims	155,113	246,755	91,641	59.1
Provision for outstanding claims	78,014	-	(78,014)	(100.0)
Provision for underwriting reserves	-	303,420	303,420	-
<b>Investment income</b>	372,910	636,425	263,515	70.7
Interest and dividends	226,291	261,898	35,606	15.7
Gains on sales of securities	139,434	112,218	(27,215)	(19.5)
<b>Investment expenses</b>	38,197	48,344	10,147	26.6
Losses on sales of securities	18,253	6,568	(11,685)	(64.0)
Impairment losses on securities	10,172	7,324	(2,848)	(28.0)
<b>Operating and general administrative expenses</b>	515,563	560,648	45,085	8.7
<b>Other ordinary income and expenses</b>	55,598	38,658	(16,940)	(30.5)
Equity in earnings (losses) of affiliates	685	(1,526)	(2,212)	(322.8)
<b>Deferred expenses under Article 113 of the Insurance Business Act</b>	(5,850)	(5,685)	164	-
<b>Ordinary profit</b>	160,324	207,457	47,133	29.4
<b>Extraordinary gains and losses</b>				
Extraordinary gains	4,901	11,202	6,300	128.5
Extraordinary losses	11,962	16,095	4,133	34.6
<b>Extraordinary gains (losses)</b>	(7,060)	(4,893)	2,166	-
<b>Income before income taxes and non-controlling interests</b>	153,263	202,564	49,300	32.2
<b>Income taxes - current</b>	72,931	65,865	(7,065)	(9.7)
<b>Income taxes - deferred</b>	73,935	5,963	(67,971)	(91.9)
<b>Total income taxes</b>	146,866	71,829	(75,037)	(51.1)
<b>Income before non-controlling interests</b>	6,397	130,735	124,337	1,943.6
<b>Non-controlling interests</b>	395	1,156	761	192.4
<b>Net income</b>	6,001	129,578	123,576	2,059.0

**(2) Premiums written and claims paid by lines of insurance**

Direct premiums written including deposit premiums from policyholders

(Yen in millions, except for %)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)		
	Amounts	Composition ratio	Rate of change	Amounts	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	458,999	17.8	4.0	505,054	18.2	10.0
Hull and cargo	102,571	4.0	5.2	106,756	3.8	4.1
Personal accident	296,619	11.5	7.0	285,150	10.3	(3.9)
Voluntary automobile	1,028,394	39.9	1.5	1,108,138	39.9	7.8
Compulsory automobile liability	244,754	9.5	11.2	257,923	9.3	5.4
Others	443,708	17.2	4.6	516,359	18.6	16.4
<b>Total</b>	<b>2,575,048</b>	<b>100.0</b>	<b>4.1</b>	<b>2,779,382</b>	<b>100.0</b>	<b>7.9</b>
(Deposit premiums from policyholders)	141,640	5.5	13.0	116,599	4.2	(17.7)

Net premiums written

(Yen in millions, except for %)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)		
	Amounts	Composition ratio	Rate of change	Amounts	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	408,567	17.6	3.2	456,233	17.8	11.7
Hull and cargo	87,504	3.8	2.3	91,241	3.6	4.3
Personal accident	172,846	7.4	0.8	184,264	7.2	6.6
Voluntary automobile	1,030,673	44.3	1.7	1,112,218	43.5	7.9
Compulsory automobile liability	251,298	10.8	6.8	268,246	10.5	6.7
Others	373,602	16.1	0.8	445,805	17.4	19.3
<b>Total</b>	<b>2,324,492</b>	<b>100.0</b>	<b>2.3</b>	<b>2,558,010</b>	<b>100.0</b>	<b>10.0</b>

Net claims paid

(Yen in millions, except for %)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)		
	Amounts	Composition ratio	Rate of change	Amounts	Composition ratio	Rate of change
		%	%		%	%
Fire and allied lines	462,132	27.8	206.5	329,197	20.8	(28.8)
Hull and cargo	48,784	2.9	9.5	56,024	3.5	14.8
Personal accident	88,327	5.3	(2.1)	91,085	5.7	3.1
Voluntary automobile	658,728	39.7	0.5	670,484	42.3	1.8
Compulsory automobile liability	234,074	14.1	(0.1)	236,475	14.9	1.0
Others	167,992	10.1	2.3	202,291	12.8	20.4
<b>Total</b>	<b>1,660,040</b>	<b>100.0</b>	<b>23.9</b>	<b>1,585,558</b>	<b>100.0</b>	<b>(4.5)</b>

Note: Amounts are after elimination of inter-segment transactions.



(3) Securities

## 1. Trading Securities

(Yen in millions)

	As of March 31, 2012	As of March 31, 2013
Unrealized gains (losses) included in earnings	(80,050)	206,219

## 2. Bonds held to maturity

(Yen in millions)

		As of March 31, 2012			As of March 31, 2013		
		Carrying amount shown on balance sheet	Fair value	Difference	Carrying amount shown on balance sheet	Fair value	Difference
Those with fair value exceeding the carrying amount	Domestic debt securities	1,981,764	2,087,380	105,616	2,515,693	2,799,041	283,348
	Foreign securities	17,411	17,982	570	18,540	19,398	858
	Subtotal	1,999,176	2,105,362	106,186	2,534,233	2,818,440	284,206
Those with fair value not exceeding the carrying amount	Domestic debt securities	280,908	269,587	(11,320)	80,511	79,114	(1,396)
	Foreign securities	1,947	1,830	(117)	1,041	961	(79)
	Subtotal	282,855	271,418	(11,437)	81,553	80,076	(1,476)
Total		2,282,032	2,376,781	94,749	2,615,786	2,898,517	282,730

## 3. Bonds earmarked for underwriting reserves

(Yen in millions)

		As of March 31, 2012			As of March 31, 2013		
		Carrying amount shown on balance sheet	Fair value	Difference	Carrying amount shown on balance sheet	Fair value	Difference
Those with fair value exceeding the carrying amount	Domestic debt securities	118,109	123,919	5,810	86,808	92,126	5,318
	Foreign securities	101,082	109,308	8,226	95,038	101,937	6,899
	Subtotal	219,191	233,227	14,036	181,846	194,064	12,218
Those with fair value not exceeding the carrying amount	Domestic debt securities	1,283	1,267	(15)	6	6	(0)
	Foreign securities	1,307	1,276	(30)	2,282	2,234	(47)
	Subtotal	2,590	2,544	(46)	2,288	2,240	(48)
Total		221,781	235,771	13,990	184,135	196,305	12,170

## 4. Other securities (available for sale)

(Yen in millions)

		As of March 31, 2012			As of March 31, 2013		
		Fair value shown on balance sheet	Cost	Difference	Fair value shown on balance sheet	Cost	Difference
Those with fair value exceeding the cost	Domestic debt securities	3,554,207	3,415,792	138,415	3,977,583	3,730,545	247,038
	Domestic equity securities	1,730,937	685,965	1,044,971	2,067,776	731,975	1,335,800
	Foreign securities	868,455	791,206	77,248	1,683,691	1,542,682	141,008
	Others (Note 2)	132,178	125,096	7,082	371,641	343,923	27,717
	Subtotal	6,285,780	5,018,061	1,267,718	8,100,693	6,349,127	1,751,566
Those with fair value not exceeding the cost	Domestic debt securities	366,535	374,139	(7,604)	242,920	243,769	(848)
	Domestic equity securities	125,393	141,650	(16,257)	49,997	57,798	(7,801)
	Foreign securities	322,050	343,242	(21,192)	281,138	287,505	(6,367)
	Others (Note 3)	787,909	789,847	(1,938)	500,025	501,708	(1,682)
	Subtotal	1,601,887	1,648,880	(46,992)	1,074,081	1,090,781	(16,700)
Total		7,887,668	6,666,942	1,220,725	9,174,774	7,439,908	1,734,865

(Note)

- Other securities (available for sale) whose fair value cannot be measured reliably are not included in the table above.
- As of March 31, 2012, "Others" includes negotiable certificates of deposit (fair value: 260 million yen; cost: 257 million yen; difference: 2 million yen) which are presented as "Cash and bank deposits" on the consolidated balance sheet, and foreign mortgage securities, etc. (fair value: 124,572 million yen; cost: 118,444 million yen; difference: 6,127 million yen) which are presented as "Monetary receivables bought" on the consolidated balance sheet.  
As of March 31, 2013, "Others" includes negotiable certificates of deposit (fair value: 275 million yen; cost: 267 million yen; difference: 8 million yen) which are presented as "Cash and bank deposits" on the consolidated balance sheet, and foreign mortgage securities, etc. (fair value: 358,991 million yen; cost: 333,965 million yen; difference: 25,026 million yen) which are presented as "Monetary receivables bought" on the consolidated balance sheet.
- As of March 31, 2012, "Others" includes negotiable certificates of deposit (fair value: 44,307 million yen; cost: 44,310 million yen; difference: (2) million yen) which are presented as "Cash and bank deposits" on the consolidated balance sheet, and commercial paper, etc. (fair value: 738,390 million yen; cost: 739,754 million yen; difference: (1,363) million yen) which are presented as "Monetary receivables bought" on the consolidated balance sheet.  
As of March 31, 2013, "Others" includes negotiable certificates of deposit (fair value: 63,355 million yen; cost: 63,356 million yen; difference: (0) million yen) which are presented as "Cash and bank deposits" on the consolidated balance sheet, and commercial paper, etc. (fair value: 432,476 million yen; cost: 433,911 million yen; difference: (1,434) million yen) which are presented as "Monetary receivables bought" on the consolidated balance sheet.

## 5. Bonds held to maturity that were sold

None.

## 6. Bonds earmarked for underwriting reserves that were sold

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)		
	Sale proceeds	Gains on sale	Losses on sale	Sale proceeds	Gains on sale	Losses on sale
Domestic debt securities	6,722	366	0	16,652	1,509	0
Foreign securities	8,717	50	1,627	13,615	677	722
Total	15,440	416	1,628	30,268	2,187	722

## 7. Other securities (available for sale) that were sold

(Yen in millions)

	Year ended March 31, 2012 (April 1, 2011 to March 31, 2012)			Year ended March 31, 2013 (April 1, 2012 to March 31, 2013)		
	Sale proceeds	Gains on sale	Losses on sale	Sale proceeds	Gains on sale	Losses on sale
Domestic debt securities	751,000	18,076	5,067	1,162,692	38,248	343
Domestic equity securities	217,504	114,051	5,879	111,203	55,161	2,389
Foreign securities	382,035	6,781	5,612	821,181	14,861	3,107
Others	128,906	8,774	596	131,209	4,152	483
Total	1,479,446	147,683	17,155	2,226,287	112,424	6,323

(Note)

For the fiscal year ended March 31, 2012, "Others" includes negotiable certificates of deposit (proceeds: 35,099 million yen), which are presented as "Cash and bank deposits" on the consolidated balance sheet, and foreign mortgage securities, etc. (proceeds: 88,895 million yen; gains: 8,671 million yen; losses: 530 million yen), which are presented as "Monetary receivables bought" on the consolidated balance sheet.

For the fiscal year ended March 31, 2013, "Others" includes negotiable certificates of deposit (proceeds: 42,722 million yen; gains: 0 million yen), which are presented as "Cash and bank deposits" on the consolidated balance sheet, and foreign mortgage securities, etc. (proceeds: 86,039 million yen; gains: 2,393 million yen; losses: 477 million yen), which are presented as "Monetary receivables bought" on the consolidated balance sheet.

## 8. Securities impaired

For the fiscal year ended March 31, 2012, impairment losses of 7,701 million yen (domestic debt securities: 249 million yen; domestic equity securities: 5,972 million yen; foreign securities: 1,472 million yen; others: 6 million yen) were recognized for "Other securities (available for sale)" with fair value. Impairment losses of 2,478 million yen (domestic equity securities: 932 million yen; foreign securities: 481 million yen; others: 1,064 million yen) were also recognized for those whose fair value cannot be measured reliably.

For the fiscal year ended March 31, 2013, impairment losses of 4,255 million yen (domestic debt securities: 65 million yen; domestic equity securities: 4,061 million yen; foreign securities: 57 million yen; others: 71 million yen) were recognized for "Other securities (available for sale)" with fair value. Impairment losses of 3,140 million yen (domestic equity securities: 2,294 million yen; foreign securities: 845 million yen) were also recognized for those whose fair value cannot be measured reliably. In principle, an impairment loss on a security with fair value is recognized when the fair value is 30% or more below its cost.

## (4) Information on derivatives

"Principal amount" as shown in the tables is the nominal contract amount or notional principal amount of derivative transactions.  
The amount itself does not represent the market or credit risk of such derivative transactions.

## 1. Derivatives to which hedge accounting is not applied

## (1) Foreign currency-related instruments

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Over-the-counter transactions								
Foreign exchange forwards								
Short								
USD	174,253	-	(4,154)	(4,154)	126,305	-	(632)	(632)
EUR	30,452	-	(376)	(376)	28,521	-	628	628
GBP	2,283	-	(143)	(143)	896	-	(5)	(5)
AUD	7,805	-	(512)	(512)	12,330	-	(1,021)	(1,021)
CAD	6,306	-	(527)	(527)	12,047	-	(928)	(928)
HKD	1,756	-	(42)	(42)	2,033	-	1	1
SGD	421	-	(9)	(9)	455	-	0	0
JPY	125	-	(0)	(0)	56	-	0	0
THB	1,613	-	15	15	396	-	0	0
BRL	-	-	-	-	389	-	(8)	(8)
PHP	-	-	-	-	86	-	0	0
Long								
USD	33,719	-	691	691	38,661	-	(41)	(41)
EUR	7,085	-	489	489	6,107	-	774	774
GBP	13	-	0	0	1,450	-	123	123
AUD	3,741	-	(5)	(5)	5,142	-	402	402
SGD	6	-	(0)	(0)	-	-	-	-
NZD	6,569	-	154	154	7,168	-	21	21
JPY	1,692	-	19	19	1,119	-	(9)	(9)
THB	19,597	-	(224)	(224)	37,128	-	2,842	2,842
PHP	-	-	-	-	86	-	(0)	(0)
Non-deliverable forwards								
Short								
KRW	814	-	(49)	(49)	691	-	(91)	(91)
Currency swaps								
Pay Foreign/ Rec. Yen								
USD	327,606	255,329	11,194	11,194	284,033	193,825	(5,204)	(5,204)
EUR	30	-	14	14	-	-	-	-
AUD	236	236	13	13	53	-	(4)	(4)
Pay Yen/ Rec. Foreign								
USD	166,528	144,528	(22,582)	(22,582)	159,063	125,318	(8,255)	(8,255)
AUD	241	241	(11)	(11)	48	-	5	5
Currency options								
Short								
Call								
USD	46,639	36,179	3,311	1,320	37,019	30,327	5,411	(1,107)
	[4,631]	[3,955]			[4,303]	[3,855]		
Put								
USD	43,567	35,568	6,027	(1,405)	42,381	36,298	1,281	3,060
	[4,622]	[3,949]			[4,342]	[3,910]		
Long								
Call								
USD	47,857	33,165	2,289	(1,661)	37,733	30,000	3,639	827
	[3,950]	[2,961]			[2,812]	[2,555]		
Put								
USD	54,074	38,757	9,633	5,597	38,784	29,765	2,763	(549)
	[4,035]	[3,199]			[3,313]	[2,852]		
Total			5,213	(12,196)			1,693	(9,171)

(Note)

- The fair value of foreign exchange forwards, non-deliverable forwards and currency swaps are measured by discounting estimated future cash flows to present values.
- The fair value of currency options is measured using option-pricing model.
- For option contracts, option premiums at inception are shown with [ ].

## (2) Interest rate-related instruments

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Market transactions								
Interest rate futures								
Short	775	-	0	0	9,332	-	-	-
Long	159,489	-	(3)	(3)	42,436	-	18	18
Over-the-counter transactions								
Interest rate options								
Short								
Cap	56,728	53,528			58,729	49,760		
	[511]	[446]	31	479	[453]	[415]	12	441
Swaption	12,000	12,000			42,000	42,000		
	[393]	[393]	1,427	(1,033)	[414]	[414]	1,757	(1,342)
Long								
Cap	4,500	-			-	-		
	[36]	[-]	0	(36)	[-]	[-]	-	-
Swaption	14,000	10,000			10,000	10,000		
	[394]	[285]	611	217	[285]	[285]	496	210
Interest rate swaps								
Rec. fix/Pay float	2,718,755	2,150,323	150,211	150,211	2,440,885	2,143,904	151,185	151,185
Rec. float/Pay fix	3,009,978	2,270,428	(131,827)	(131,827)	2,364,013	1,895,818	(135,062)	(135,062)
Rec. float/ Pay float	370,597	362,645	3,206	3,206	523,378	494,878	1,995	1,995
Rec. fix/Pay fix	43,629	43,629	1,633	1,633	43,004	2,004	2,451	2,451
Total	—	—	25,291	22,846	—	—	22,853	19,897

(Note)

1. The fair value of interest rate futures is based on the closing prices in principal markets.
2. The fair value of interest rate options is measured using option-pricing model.
3. For option contracts, option premiums at inception are shown with [ ].
4. The fair value of interest rate swaps is measured by discounting estimated future cash flows at interest rates at the end of the period or based on the indications obtained from counterparties.

## (3) Equity-related instruments

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Market transactions								
Equity index futures								
Short	10,768	-	(104)	(104)	14,945	-	(317)	(317)
Long	1,463	-	(27)	(27)	1,974	-	206	206
Over-the-counter transactions								
Equity index options								
Long								
Put	12,982	9,154			9,154	6,403		
	[3,159]	[2,241]	5,654	2,494	[2,241]	[1,575]	2,836	594
Total	—	—	5,522	2,362	—	—	2,725	483

(Note)

1. The fair value of equity index futures is based on the closing prices in principal markets.
2. The fair value of equity index options is based on indications obtained from counterparties.
3. For option contracts, option premiums at inception are shown with [ ].

## (4) Bond-related instruments

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Market transactions								
Bond futures								
Short	11,681	-	(113)	(113)	3,818	-	(48)	(48)
Long	581	-	0	0	-	-	-	-
Bond futures options								
Short								
Put	-	-	-	-	5,800	-	-	-
	[-]	[-]	-	-	[8]	[-]	13	(5)
Long								
Put	-	-	-	-	5,820	-	-	-
	[-]	[-]	-	-	[12]	[-]	19	6
Over-the-counter transactions								
Bond futures options								
Short								
Call	-	-	-	-	94,116	-	-	-
	[-]	[-]	-	-	[1,356]	[-]	3,587	(2,230)
Put	7,279	-	-	-	59,810	-	-	-
	[18]	[-]	3	14	[444]	[-]	138	306
Long								
Call	-	-	-	-	83,332	-	-	-
	[-]	[-]	-	-	[1,620]	[-]	3,361	1,740
Put	7,351	-	-	-	71,030	-	-	-
	[47]	[-]	26	(21)	[639]	[-]	101	(537)
Total	—	—	(82)	(119)	—	—	7,173	(767)

(Note)

1. The fair value of bond futures and bond futures options are based on the closing prices in principal markets.
2. The fair value of bond futures options is based on indications obtained from counterparties.
3. For option contracts, option premiums at inception are shown with [ ].

## (5) Credit-related instruments

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Over-the-counter transactions								
Credit derivatives								
Sell protection	58,467	43,129	(3,143)	(3,143)	48,108	45,146	(2,642)	(2,642)
Total	—	—	(3,143)	(3,143)	—	—	(2,642)	(2,642)

(Note)

The fair value of credit derivatives is measured using internal valuation model.

## (6) Commodity-related instruments

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Over-the-counter transactions								
Commodity swaps								
Rec. fixed price/ Pay commodity indices	11,799	11,575	(4,987)	(4,987)	7,793	5,485	(4,417)	(4,417)
Rec. Commodity indices/ Pay fixed price	12,707	12,459	4,371	4,371	8,317	5,870	4,245	4,245
Rec. Commodity indices/ Pay variable indices	4,583	4,370	(426)	(426)	2,415	1,048	(570)	(570)
Total	—	—	(1,042)	(1,042)	—	—	(743)	(743)

(Note)

The fair value of commodity swaps is measured using internal valuation model.

## (7) Others

(Yen in millions)

	As of March 31, 2012				As of March 31, 2013			
	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)	Principal amount	Over 1 year	Fair value	Unrealized gains (losses)
Over-the-counter transactions								
Index basket options								
Long	264,893	264,893			252,874	252,874		
	[14,995]	[14,995]	24,883	9,887	[24,277]	[24,277]	7,045	(17,231)
Natural disaster derivatives								
Short	13,686	268			36,966	12,568		
	[1,139]	[4]	755	383	[2,159]	[740]	1,063	1,095
Long	31,078	-			39,780	11,645		
	[4,855]	[-]	3,458	(1,397)	[3,071]	[301]	1,102	(1,968)
Weather derivatives								
Short	88	-			90	-		
	[2]	[-]	2	(0)	[4]	[-]	3	1
Others								
Short	123	123			123	123		
	[6]	[6]	6	-	[6]	[6]	6	-
Total	—	—	29,107	8,873	—	—	9,222	(18,103)

(Note)

1. The fair value of index basket options is based on indications obtained from counterparties.
2. The fair value of natural disaster derivatives is measured using internal valuation models or based on options premiums.
3. The fair value of weather derivatives is measured considering weather conditions, terms of contracts and other components.
4. The fair value of others is based on option premiums.
5. Option premiums are shown with [ ].

## 2. Derivative transactions to which hedge transaction is applied

## (1) Foreign currency-related instruments

(Yen in millions)

	Hedged items	As of March 31, 2012			As of March 31, 2013		
		Principal amount	Over 1 year	Fair value	Principal amount	Over 1 year	Fair value
Deferred hedges							
Foreign exchange forwards Long	Forecast transactions in foreign currency						
USD		102,911	-	3,914	-	-	-
Currency swaps Pay Yen/ Rec. Foreign	Borrowing						
USD		5,000	5,000	(114)	5,000	5,000	36
Fair value hedges							
Foreign exchange forwards Short	Other securities (available for sale)						
USD		83,228	-	(1,330)	134,005	-	(4,715)
EUR		29,233	-	(601)	46,987	-	(5,557)
CAD		2,459	-	(119)	-	-	-
Currency swaps Pay Foreign/ Rec. Yen	Other securities (available for sale)						
USD		-	-	-	3,344	3,344	(481)
EUR		-	-	-	2,502	2,502	83
Assignment accounting							
Foreign exchange forwards Short	Bank deposits						
USD		10,002	-	(Note 2)	5,001	-	(Note 2)
AUD		5,000	-	-	2,000	-	-
Total		—	—	1,749	—	—	(10,633)

(Note)

1. The fair value of foreign exchange forwards and currency swaps are measured by discounting estimated future cash flows.
2. The fair value of foreign exchange forwards which is integrally accounted with hedged items is included in the fair value of bank deposits.

## (2) Interest rate-related instruments

(Yen in millions)

	Hedged items	As of March 31, 2012			As of March 31, 2013		
		Principal amount	Over 1 year	Fair value	Principal amount	Over 1 year	Fair value
Deferred hedges							
Interest rate swaps Rec. fix/Pay float	Insurance liabilities	270,800	253,100	14,786	232,600	218,600	17,978
Total		—	—	14,786	—	—	17,978

(Note)

The fair value of interest rate swaps is measured by discounting estimated future cash flows at interest rates at the end of the period.