## Supplemental Material for 1Q FY2018 (Business results for the three months ended June 30, 2018)

August 10, 2018 Tokio Marine Holdings, Inc. (unit: billions of yen, except for %)

	(unit: billions of yen, except for %)					
■ Ordinary Income	FY2017	FY2018 1Q	YoY		FY2018	
	1Q		Change	%	Projections	Progress
Total premiums (consolidated)	1,138.3	1,156.6	+ 18.2	+ 1.6%	4,480.0	+ 25.8%
Net premiums written (TMHD Consolidated)	919.3	920.8	+ 1.5	+ 0.2%	3,530.0	+ 26.1%
Tokio Marine & Nichido	551.5	551.2	- 0.3	- 0.1%	2,146.0	+ 25.7%
Nisshin Fire	36.7	36.8	+ 0.0	+ 0.2%	142.5	+ 25.9%
Overseas subsidiaries	323.9	325.3	+ 1.3	+ 0.4%	1,212.0	+ 26.8%
Life insurance premiums 1 (TMHD Consolidated)	219.0	235.7	+ 16.6	+ 7.6%	950.0	+ 24.8%
Tokio Marine & Nichido Life	141.9	155.8	+ 13.9	+ 9.8%	636.0	+ 24.5%
Overseas subsidiaries	77.1	79.9	+ 2.7	+ 3.6%	311.0	+ 25.7%
■ Ordinary Profit	FY2017 1Q				FY2018 Projections	Progress
		FY2018 1Q	YoY			
			Change	%	riojodiono	1 logicos
Ordinary profit (TMHD Consolidated)	123.6	138.0	+ 14.4	+ 11.7%	450.0	+ 30.7%
Tokio Marine & Nichido	144.0	101.5	- 42.4	- 29.5%	328.0	+ 31.0%
Nisshin Fire	1.9	3.7	+ 1.8	+ 94.5%	7.6	+ 49.9%
Tokio Marine & Nichido Life	4.0	7.0	+ 3.0	+ 75.8%	31.3	+ 22.5%
Overseas subsidiaries	38.3	40.8	+ 2.5	+ 6.6%	168.0	+ 24.3%
Financial and general	1.5	1.4	- 0.1	- 9.9%	5.8	+ 24.5%
Elimination of dividends received by Tokio Marine & Nichido from subsidiaries etc.	- 52.2	- 6.7	+ 45.5		- 44.9	
Purchase method adjustments	- 1.0	- 1.3	- 0.3		- 3.0	
Amortization of goodwill/negative goodwill	- 12.3	- 8.3	+ 4.0		- 33.2	
Others (Elimination, etc.) *2	- 0.6	- 0.2	+ 0.3		- 9.6	
■ Net Income	FY2017 1Q	FY2018 1Q	YoY		FY2018 Projections	_
	10		Change	%	Projections	Progress
Net income attributable to owners of the parent (TMHD Consolidated)	88.1	101.7	+ 13.6	+ 15.5%	320.0	+ 31.8%
Tokio Marine & Nichido	120.1	77.5	- 42.6	- 35.5%	242.0	+ 32.0%
Nisshin Fire	1.3	2.8	+ 1.5	+ 108.6%	5.6	+ 51.7%
Tokio Marine & Nichido Life	2.5	4.5	+ 2.0	+ 80.9%	21.0	+ 21.7%
Overseas subsidiaries	29.4	32.6	+ 3.1	+ 10.6%	138.0	+ 23.6%
Financial and general	1.0	0.9	- 0.1	- 9.6%	3.9	+ 24.6%
Elimination of dividends received by Tokio Marine & Nichido from subsidiaries etc.	- 52.2	- 6.7	+ 45.5		- 44.9	
Purchase method adjustments	- 0.7	- 0.9	- 0.2		- 2.1	

- 12.3

- 1.0

- 8.3

- 0.7

+ 4.0

+ 0.2

- 33.2

- 10.3

Amortization of goodwill/negative goodwill

Others (Elimination, etc.)\*2

<sup>\*1 &</sup>quot;Life insurace premiums" are reconciled from accounting format of each company to that of non-life operations (after excluding surrender benefits, etc. basis)

<sup>\*2 &</sup>quot;Others" include figures of other group companies and consolidation adjustments.